

**Comparison of BusinessVision 32 - Client/Server Edition, © 7.0,
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BusinessVision 32 BusinessWorks

General Ledger

Chart of Accounts

User Defined Segment Lengths	Y	N
Delete Segments Not Required	Y	N
G/L Account Code Supports:		
Allocation Accounts	Y	N
Event/Project Costing Accounts	Y	N
Supports Budget Groups	Y	N
Define Separately Major Structures for:		
Operating Units	Y	N
Regions	Y	N
Cost Centers	Y	N
Projects	Y	N
Define Valid Accounts for Reporting Units:		
Define Table of Valid Accounts	Y	N
Delete/Add Accounts Automatically	Y	N
Define Major Structures Using Tree Diagram	Y	N
Consolidate/Split Reporting Units:		
Maintains Full Audit Trail and Validity Check	Y	N
Allocation Account Processing:		
Single Allocation	Y	N
Percentage Allocation	Y	N
Allocation Formulas Based Upon:		
G/L Financial Accounts	Y	N
Ending Account Balance	Y	N
Supports Prepaid Expense Tracking Routine:		
Post Expenses Automatically Each Period	Y	N

Transaction Processing

Supports Batch Layout Configurator for:		
Attach Notes Record to Existing Field	Y	N
Input G/L Account Segments in Separate Fields	Y	N
Define Default Segment Combinations	Y	N
Cursor Skips Over Default Segments	Y	N
Post One-Sided Journal Entry by Password	Y	N
Attach Supporting Documents to Journal Entry:		
Single Document	Y	N
Multiple Documents	Y	N
Number Each Journal Entry Line	Y	N
User Defined Reversing Period	Y	N
Distribute Costs by User Defined Formulas	Y	N

Month and Year End Closing

User Defined End of Period Date	Y	N
Clear Posted Transactions in Sub-Modules:		
Automatically at Period End	Y	N
User Defined Purge	Y	N
Post Net Income to Multiple Equity Accounts	Y	N

Control Reports

Drill Down to Original Transaction:		
Identifies Operator ID	Y	N

Financial Statements

Financial Snapshots:		
User Defined Financial Snapshots	Y	R
Create Multiple User Specific Snapshots	Y	R

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Drill Down to Original Transaction	Y	N
Incorporate Information from Sub-Modules	Y	R
Maintains Multiple Past Years Financial Data:		
Summary Only	Y	N
Print Balance Sheet for any Reporting Unit	Y	N
Budget Reports:		
Project Year End Based on YTD Actual	Y	R
Accounts Payable		
Vendor Master File		
Supports Foreign Addresses	Y	A
Vendor Master File Supports:		
Default Freight Carrier	Y	A
Default FOB Terms	Y	A
Maintain Electronic Copies of Purchase Contracts	Y	F
Attach Vendor Contracts to:		
Master Files	Y	F
User Defined Individual Payment Terms:		
Grace Period for Discounts Taken	Y	M
Maintain Vendor Special Purchasing Instructions	Y	A
Vendor Contact Manager:		
Stores all Applicable Documents	Y	N
Review by Purchase Order	Y	N
Documents Linked to Fields and Tables	Y	N
Purchasing Controls		
Supports Purchasing of:		
Direct Materials Only	Y	N
Purchase Order Types Supported:		
Template	Y	M
Printed	Y	N
Hold	Y	N
Supports Non-Nettable Locations	Y	N
Supports Landed Cost Tracking	Y	N
Landed Cost Tracking Functions:		
Display Purchase History for Each Item	Y	N
Display Most Recent Orders from Each Vendor	Y	N
Provides Additional Fields in PO Screens	Y	N
Display Brokers and Contacts	Y	N
Brokerage Fees	Y	N
Tariffs and Exchange Rates	Y	N
Ocean/Air Freight	Y	N
Inland Freight	Y	N
Handling Fees	Y	N
Automatically Prorate Landed Costs to:		
Inventory Items (Stock Available for Resale)	Y	N
Blanket Orders	Y	N
Displays Purchase Order Status for:		
Orders Approved	Y	N
Displays/Compares Usage Information Graphically	Y	R
Automatically Displays Vendor/Item Information:		
Price Break Quantities	Y	N
Group Similar Items into Single Discount Category	Y	N
Restricts Orders From Specified Vendors	Y	N
Automatically Reports Discrepancies	Y	R

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Verification of Quoted Cost to Actual Cost	Y	M
Data Input		
Restricts Discounts by Line Item	Y	N
Prorate Freight Charges:		
Prorate to Each Item	Y	N
Distributes Freight to Line Item Based on:		
Dollar Value	Y	N
Prevents Alteration of Unit Cost	Y	N
Override Default G/L Distribution in Purchase Order	Y	N
Modify G/L Distribution for Posted Invoice	Y	N
Automatic Posting of Loan Principle and Interest	Y	N
Payables Analysis		
Supports 3-Way Invoice Approval	Y	N
Screen Review of Invoices Which Are Due:		
By Bank Account	Y	R
Analyze all Obligations in Single Screen:		
Sorted by User Defined Periods	Y	R
Loans Payable	Y	N
Automatic Recalculation of Payment Schedule:		
Users Specified Total Payment	Y	N
Supports Invoice Adjustments After Check Printing	Y	N
Check Writing		
Check Formats Supported:		
MICR	Y	T
Prints Facsimile Checks	Y	N
Financial Reports		
Statistical History Reports:		
Purchase Orders Written	Y	N
Normal Restock Purchase Orders	Y	N
Invoices Processed	Y	N
Accounts Receivable		
Customer Master File		
Supports Foreign Addresses	Y	N
Tracks Specific COD Terms	Y	A
Attach Customer Contracts to:		
Item Pricing Tables	Y	N
Calculates Credit Rating Automatically	Y	N
Supports Credit Limit/Hold Functions:		
New Orders Blocked Automatically	Y	M
Supports Multiple Contacts Simultaneously for:		
Order By Address	Y	T
Ship to Address	Y	T
Statement Includes/Excludes Closed Transactions	Y	M
Record Exemption ID's for Non-Taxable Customers	Y	A
Customer Contact Manager:		
Unlimited Notes by Date and User	Y	T
Store all Applicable Documents	Y	T
Review by Customer PO/Sales Order	Y	T
Customer Relationship Management		
Integrates Customer Information from:		
Field Sales Force	Y	T
Internal Sales Force	Y	T
Web Sites	Y	T

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	BusinessVision 32	BusinessWorks
Maintains all Customer Correspondence:		
E-mail Messages	Y	T
CRM Functionality:		
Customer Contacts	Y	T
Contract Pricing	Y	N
CRM Application Integrates with:		
Exchange	Y	N
CRM Customers Dynamically Linked to ERP Customers	Y	N
CRM Accounts Created as ERP Customer Defined	Y	N
ERP Customers Created as CRM Customers Created	Y	N
CRM Sales Opportunities Become ERP Sales Orders	Y	N
Integrates with Contact Management System:		
ACT! 2000	Y	N
Maximizer	Y	N
Invoicing		
Supports Contract Invoicing:		
Parties Involved	Y	M
Payment Terms	Y	M
Contract Price Management:		
Customer Specific Pricing Matrix	Y	M
Credit Cost of Goods Sold by:		
Revenue Code	Y	N
Customer Code	Y	N
User Override	Y	N
Mailing Labels	Y	N
Supports Financing Plans	Y	N
Cash Receipts		
Insert Cash Receipt Explanation	Y	A
User Defined Purge of Paid Invoices	Y	N
Prints Deposit Slip	Y	N
Debt Collection		
Compounding of Finance Charges	Y	M
Financial Reports		
Sales Analysis by:		
Product Line	Y	T
Region	Y	R
Department	Y	R
Store	Y	R
Gross Profit Analysis by:		
Product Line	Y	T
Region	Y	R
Store	Y	R
Trend Analysis by Revenue Type:		
Monthly Basis	Y	R
Payroll		
Employee Files		
Assigns Default Expense Distribution:		
All Wages and Benefits	Y	N
Single Cost Account Only	Y	N
Accrues and Tracks Other Paid Leave	Y	M
Human Resource Management		
Payroll Benefits Administration	Y	N
Employee Tracking	Y	N

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Time and Attendance Administration	Y	T
Payroll/Benefits Budgeting	Y	N
Definitions and Specifications:		
Position Definitions	Y	N
Supports On-Line Forms and Research for:		
Job Descriptions	Y	N
Canadian Payroll Processing		
Supports Registered Retirement Programs	Y	N
Vendor Provided Canadian Tax Tables:		
Federal Income Tax	Y	N
Quebec Income Tax	Y	N
CPP	Y	N
QPP	Y	N
E1	Y	N
Quebec Health Insurance	Y	N
Canadian Payroll Reporting:		
Prints T4's	Y	N
Prints T4A's	Y	N
Prints Releve1's	Y	N
Remittance Report	Y	N
Record of Employment	Y	N
Receiver General Summary Report	Y	N
RSP Contributions Report	Y	N
Data Input and Cost Distribution		
Process Multiple Checks for One Employee	Y	N
Multiple State/Province Processing for One Employee	Y	N
Pays Federal Taxes Electronically	Y	N
Repay Deductions from Payroll Module	Y	N
Payroll Check Writing		
Supports Direct Deposit	Y	T
Control Reports		
Voided Checks	Y	R
Inventory		
Inventory Master File		
Define Procurement Code (Make/Buy)	Y	A
Group Parts Using Similarities	Y	N
Identify Customer(s) from Serial/Lot Number	Y	R
Supports Bar Code Tracking:		
Material Receipt	Y	T
Shipping Weight	Y	N
Inventory Costing Method:		
Weighted Average	Y	N
Copy Vendor Information for New Items	Y	N
Sales Tax Rate	Y	N
Excise Tax Rate	Y	A
Supports Warehouse Level:		
Item Pricing	Y	N
Costing	Y	N
Pricing	Y	N
Customer Price Matrix Options:		
Customer by Item	Y	M
Customer by Item Group	Y	M
Customer by Product Class	Y	M

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Other Customer Contract Options:		
Copy Existing Rate Table	Y	M
Prevents Unauthorized Alteration of Records	Y	N
Inventory Control/Assembly Systems		
Multiple Units of Measure for Same Item	Y	N
Cross Reference Bill of Materials to:		
Drawing Number	Y	N
Engineering Change Number	Y	N
Engineering Change Date	Y	N
Vendor Part Numbers	Y	N
Bill of Materials Includes:		
Scrap Factors	Y	N
Shrinkage	Y	N
As-Required Floor Stock	Y	N
Copy Existing BOM to New Bill of Materials:		
Copy Entire Bill of Materials	Y	N
Copy Specific Sub-Assemblies	Y	N
Supports Template Bills of Materials	Y	N
Supports Phantom Bills for What If Analysis	Y	N
Data Input and Cost Distribution		
Price Change Conventions:		
Entire Customer Table	Y	N
Price Discounts Supported:		
By Product Line	Y	N
By Inventory Category	Y	N
Supports Contract Shipments	Y	N
Supports Bar Code Readers	Y	T
Receiving Activities		
Supports Receiving Activities for:		
Fixed Assets	Y	N
Supports Input During Receipt:		
User's Lot Numbers	Y	N
Unit of Measure Conversions:		
Multiple Stocking Units of Measure	Y	N
Unlimited Note Field to Explain Material Rejections	Y	N
Stock Return Creates Automatic Debit Transaction	Y	N
Stop Payment on Purchase	Y	N
Shipping/Withdrawal Activities		
Prints Shipping/Withdrawal Documents:		
Shipping Labels	Y	N
Financial Reports		
On-Line Query Functions:		
Open Job/Project Details	Y	N
Quick Item Snapshot:		
Last 12 Months Sales Displayed Graphically	Y	R
Average Price	Y	R
Customer Contract Price List	Y	N
Job/Project Costing		
Job Initiation		
Supports Job/Project Types for:		
Service Management	Y	T
Assigns Default Billing Rates by:		
Client	Y	N

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Bill to Functions Supported:		
Bill to Unrelated Third Party	Y	N
Data Input and Cost Distribution		
Supports Remote Off-line Data Entry and Update	Y	N
Cost Analysis and Reports		
Prints Year End Summary	Y	R
Order Entry		
General Questions		
Primarily Designed for:		
Commercial Counter Sales	Y	T
Retail Point of Sale	Y	T
Supports Cash Drawer	Y	T
Cash Drawer Balancing	Y	T
Calculates Change Due	Y	T
Supports Payroll Timekeeping:		
Hours Plus Commission	Y	T
Salary Plus Commission	Y	T
Supports Bar Code Reader	Y	T
Order Receipt		
Supports Contact Management System	Y	T
Internet Commerce Options:		
Business to Business Commerce	Y	N
Business to Consumer Commerce	Y	N
After-the-Fact Order Processing	Y	N
Allows 24x7 Access Even if Back Office System Down	Y	N
Display General Catalogue	Y	N
Display Customer Specific Catalogue	Y	N
Display Customer Specific Pricing	Y	N
Supports Customer Request for Quote	Y	N
Input Customer Specific Requirements	Y	N
Secure Credit Card Processing	Y	N
Order Acknowledgment	Y	N
Advance Ship Notice	Y	N
Update Field Sales Orders via:		
Batch Update After-the-Fact	Y	N
On-Line Internet Access	Y	N
Assigns New Account Numbers	Y	N
Workbench Includes Buttons to Launch:		
Margin Analysis Application	Y	N
Item Availability Detailed Analysis	Y	N
Special Sale Time Limit Based on:		
Ship Date	Y	N
Supports Multiple Classes of Sales:		
Layaway	Y	T
Automatically Transmit Quotation Electronically:		
FAX Transmission	Y	N
Supports Special Customer Requirements	Y	N
Send Invoice Copies Automatically:		
FAX	Y	N
Multiple Transaction Types Per Order	Y	N
Supports Margin Analysis:		
Displays Percentage Margin	Y	N
Input Percentage Discount	Y	N

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Displays Expected Arrival Date	Y	N
Substitution Methods Supported:		
None	Y	N
Listing of Alternate Warehouse Locations	Y	N
Process Credit Card Orders Automatically:		
Input Card Details in Sales Order Screen	Y	T
Automatic Approval Processing	Y	T
Sales Tax Calculation Based on:		
Multiple Tax Levels Per Ship-to	Y	N
Order Tracking		
Supports Orders Tracking Application	Y	N
Displays Order Information:		
Order Tracking Notes	Y	N
Track Open Order Status:		
Ship Date	Y	N
Orders Not Shipped Only	Y	R
Internet Order Status Query by:		
Customers	Y	N
Sales Representatives	Y	N
Shipping		
Define Pick and Pack Document Printing:		
Define When Documents Will Be Printed	Y	N
Enter Ship Complete Notation	Y	N
Consolidates Pick Tickets by:		
Item	Y	N
Invoicing		
Prints Multiple Line Part Descriptions	Y	N
Prints Credit Card Number and Authorization	Y	T
Reports		
Cash Receipts Analysis:		
Charge Sales	Y	N
Coupons	Y	N
Sales History Report Sorted by:		
Warehouse	Y	N
Sales History Report Options:		
Last Twelve Months in Separate Columns	Y	R
Actual vs Budget: Corporate	Y	N
Graphical Presentation	Y	R
Salesperson Performance Analysis:		
Summary of All Salespeople	Y	R
Comparison of Salespeople	Y	R
Budgeting		
General Budgeting Module		
Supports Separate Internal Budgeting Module	Y	N
Supports Budget Roll Up System	Y	N
Construction of New Budget		
Comparison Data Presented Graphically	Y	R
Balance Sheet Budgeting	Y	R
General Questions		
Pre Sale Information		
Server Operating System:		
MS Windows 98	Y	N
Programming Language:		

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Cobol	Y	N
Object Oriented Language	Y	N
Supports Web-Enabled Employee Facing Applications:		
Core Accounting Applications	Y	N
Order Entry	Y	N
Order Status Query	Y	N
Functions Supported/Required:		
Electronic Funds Transfer (EFT)	Y	N
Multi-Currency Accounting	Y	N
POS/Counter Sales	Y	T
Document/Image Management	Y	N
Inter/Intranet Functions Supported:		
Business to Consumer Commerce	Y	N
Business to Business Commerce	Y	N
Automatic Credit Card Validation	Y	N
Automatic Credit Check and Approval	Y	N
Order Acknowledgment	Y	N
Order Status Query	Y	N
Advance Ship Notice	Y	N
Remote Data Entry	Y	N
Supports Customer Facing Portal:		
Order Entry	Y	N
Order Status Query	Y	N
Supports Multi-Currency Transactions:		
Full FASB 52 Compliance	Y	N
Accounts Receivable	Y	N
Accounts Payable	Y	N
Inventory	Y	N
General Ledger	Y	N
Supports Canadian Tax Reporting:		
Payroll	Y	N
Accounts Receivable & Billing	Y	N
Purchase and Installation		
Video Tutorial	Y	N
Input Vendor Balances:		
Balance Forward Only	Y	N
Control and Audit Functions		
Password Security:		
Data Input Fields	Y	N
General Operational Questions		
Add User-Defined Reports to Standard Menu	Y	N
Modify Field Names	Y	N
G/L Account Number Input Sequence:		
Use Separate Fields for Each Segment	Y	N
Specify Default Segment Values	Y	N
Supports Automatic Alert Triggers	Y	N
Supports Exception Management System:		
User Defined Target Values	Y	N
User Defined Dollar Trigger	Y	N
Automatic Notification of Named Individual	Y	N
E-mail Notification Only	Y	N
Workflow and Document Management		
Document Management Functions Supported:		

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Recalls Document Automatically	Y	N
Display Multiple Documents Simultaneously	Y	N
Reports		
Option to Print Account Number on Reports	Y	N
Credit Terms Noted on Reports	Y	R
Calculate/Display Business Metrics:		
User Defined Indicators	Y	N
Information Displayed on Single/Linked Screen	Y	N
Enterprise Metrics	Y	N
Automatically Refreshed	Y	N
Business Metrics Delivery Options:		
Metrics Refreshed Automatically	Y	N
VAR/Reseller Channel		
Requires Initial Product Certification	Y	N
Reseller Education Opportunities:		
National Seminars	Y	N
Resellers Can Access/Download:		
Demos	Y	N
Industry Specific Modules		
Automotive: Repair and Service	Y	T
Manufacturing: Make-to-Order (Job Shop)	Y	N
Manufacturing: Process	Y	N
Oil and Gas Exploration	Y	N
Rental/Lease: Equipment	Y	N
Restaurants	Y	T
Retail	Y	T
Telecommunications	Y	N
Multi-National Accounting		
Installation and Support		
Languages Supported:		
UK/Canadian Terminology	Y	N
Basic Information		
Supports Euro Currency	Y	N
Tax Reporting Options Supported:		
Canadian GST	Y	N
European VAT	Y	N
Enter G/L Journal Entry in Local Currency	Y	N
Print A/R Invoices in Foreign Currencies	Y	N
Receive Payment in Foreign Currencies	Y	N
Supports Purchasing in Foreign Currencies	Y	N
Print A/P Checks in Foreign Currencies	Y	N
Supports Hyperinflationary Accounting	Y	N
Currency Rate Tables		
Supports Unlimited Currency Rate Tables	Y	N
Supports Tracking/Printing to Three Decimals	Y	N
Exchange Rates Supported:		
Daily	Y	N
Fiscal Period Average	Y	N
Supports Report Translation Rates	Y	N
Supports "What If?" Translation Queries	Y	N
Transaction Entry		
Currency Default Defined by:		
Entity ID	Y	N

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Customer	Y	N
Vendor	Y	N
Supports Multiple Currency Transactions	Y	N
Supports User-Defined Spot Rates	Y	N
Displays Source/Local/Functional Currencies	Y	N
Supports Cross Entity Allocations	Y	N
Gain/Loss Reporting		
Revaluation Options Supported:		
Specific Accounts	Y	N
Specific Transactions	Y	N
Transactions Above Threshold Value	Y	N
Revaluation Time Periods Supported:		
Fiscal Period	Y	N
Hyperinflationary Revaluation of Fixed Assets	Y	N
Calculates Unrealized Gain/Loss for Reporting Only	Y	N
Gain/Loss Posting Options:		
Post to Separate G/L Accounts	Y	N
Calculate and Post by Currency	Y	N
Financial/Management Reporting		
Supports All FASB 52 Guidelines	Y	N
Translate any Report into any Currency	Y	N
Report Sorting Options:		
By Account by Currency	Y	N
By Currency by Account	Y	N
By Customer by Currency	Y	N
By Vendor by Currency	Y	N
By Asset by Currency	Y	N
Gain/Loss Reporting Options:		
Sort by Currency	Y	N
Manufacturing		
Product Costing		
Cost Components Supported:		
Scrap	Y	N
Yield	Y	N
Cost Generation Mode:		
Selective	Y	N
Product Costing Reports:		
Single Level Bill of Materials	Y	N
Multi-Level Bill of Materials	Y	N
Cost Changes	Y	N
Shop Floor Control		
Supports Serial/Lot Tracking:		
Single-Level Serial Number Tracking	Y	N
Lot Number Tracking	Y	N

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BusinessVision 32 BusinessWorks

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2. This report was created in part with information obtained from the Accounting Library feature analysis tool, February 2003 edition. You can view a complete description of this product or purchase the Accounting Library for \$395 (standard edition), \$995 (client server edition), or \$1,295 (modifiable edition) by clicking here:
<http://www.accountingsoftwareadvisor.com/topics/ordertal.htm>.
3. You can view a complete listing of the 4,000+ features that we used as a basis for comparing these two products by clicking here:
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