

**Comparison of BusinessVision 32 - Client/Server Edition, © 7.0,  
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BusinessVision 32    BusinessWorks

**General Ledger**

**Chart of Accounts**

User Defined Segment Lengths	Y	N
Delete Segments Not Required	Y	N
G/L Account Code Supports:		
Allocation Accounts	Y	N
Event/Project Costing Accounts	Y	N
Supports Budget Groups	Y	N
Define Separately Major Structures for:		
Operating Units	Y	N
Regions	Y	N
Cost Centers	Y	N
Projects	Y	N
Define Valid Accounts for Reporting Units:		
Define Table of Valid Accounts	Y	N
Delete/Add Accounts Automatically	Y	N
Define Major Structures Using Tree Diagram	Y	N
Consolidate/Split Reporting Units:		
Maintains Full Audit Trail and Validity Check	Y	N
Allocation Account Processing:		
Single Allocation	Y	N
Percentage Allocation	Y	N
Allocation Formulas Based Upon:		
G/L Financial Accounts	Y	N
Ending Account Balance	Y	N
Supports Prepaid Expense Tracking Routine:		
Post Expenses Automatically Each Period	Y	N

**Transaction Processing**

Supports Batch Layout Configurator for:		
Attach Notes Record to Existing Field	Y	N
Input G/L Account Segments in Separate Fields	Y	N
Define Default Segment Combinations	Y	N
Cursor Skips Over Default Segments	Y	N
Post One-Sided Journal Entry by Password	Y	N
Attach Supporting Documents to Journal Entry:		
Single Document	Y	N
Multiple Documents	Y	N
Number Each Journal Entry Line	Y	N
User Defined Reversing Period	Y	N
Distribute Costs by User Defined Formulas	Y	N

**Month and Year End Closing**

User Defined End of Period Date	Y	N
Clear Posted Transactions in Sub-Modules:		
Automatically at Period End	Y	N
User Defined Purge	Y	N
Post Net Income to Multiple Equity Accounts	Y	N

**Control Reports**

Drill Down to Original Transaction:		
Identifies Operator ID	Y	N

**Financial Statements**

Financial Snapshots:		
User Defined Financial Snapshots	Y	R
Create Multiple User Specific Snapshots	Y	R

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Drill Down to Original Transaction	Y	N
Incorporate Information from Sub-Modules	Y	R
Maintains Multiple Past Years Financial Data:		
Summary Only	Y	N
Print Balance Sheet for any Reporting Unit	Y	N
Budget Reports:		
Project Year End Based on YTD Actual	Y	R
<b>Accounts Payable</b>		
<b>Vendor Master File</b>		
Supports Foreign Addresses	Y	A
Vendor Master File Supports:		
Default Freight Carrier	Y	A
Default FOB Terms	Y	A
Maintain Electronic Copies of Purchase Contracts	Y	F
Attach Vendor Contracts to:		
Master Files	Y	F
User Defined Individual Payment Terms:		
Grace Period for Discounts Taken	Y	M
Maintain Vendor Special Purchasing Instructions	Y	A
Vendor Contact Manager:		
Stores all Applicable Documents	Y	N
Review by Purchase Order	Y	N
Documents Linked to Fields and Tables	Y	N
<b>Purchasing Controls</b>		
Supports Purchasing of:		
Direct Materials Only	Y	N
Purchase Order Types Supported:		
Template	Y	M
Printed	Y	N
Hold	Y	N
Supports Non-Nettable Locations	Y	N
Supports Landed Cost Tracking	Y	N
Landed Cost Tracking Functions:		
Display Purchase History for Each Item	Y	N
Display Most Recent Orders from Each Vendor	Y	N
Provides Additional Fields in PO Screens	Y	N
Display Brokers and Contacts	Y	N
Brokerage Fees	Y	N
Tariffs and Exchange Rates	Y	N
Ocean/Air Freight	Y	N
Inland Freight	Y	N
Handling Fees	Y	N
Automatically Prorate Landed Costs to:		
Inventory Items (Stock Available for Resale)	Y	N
Blanket Orders	Y	N
Displays Purchase Order Status for:		
Orders Approved	Y	N
Displays/Compares Usage Information Graphically	Y	R
Automatically Displays Vendor/Item Information:		
Price Break Quantities	Y	N
Group Similar Items into Single Discount Category	Y	N
Restricts Orders From Specified Vendors	Y	N
Automatically Reports Discrepancies	Y	R

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Verification of Quoted Cost to Actual Cost	Y	M
<b>Data Input</b>		
Restricts Discounts by Line Item	Y	N
Prorate Freight Charges:		
Prorate to Each Item	Y	N
Distributes Freight to Line Item Based on:		
Dollar Value	Y	N
Prevents Alteration of Unit Cost	Y	N
Override Default G/L Distribution in Purchase Order	Y	N
Modify G/L Distribution for Posted Invoice	Y	N
Automatic Posting of Loan Principle and Interest	Y	N
<b>Payables Analysis</b>		
Supports 3-Way Invoice Approval	Y	N
Screen Review of Invoices Which Are Due:		
By Bank Account	Y	R
Analyze all Obligations in Single Screen:		
Sorted by User Defined Periods	Y	R
Loans Payable	Y	N
Automatic Recalculation of Payment Schedule:		
Users Specified Total Payment	Y	N
Supports Invoice Adjustments After Check Printing	Y	N
<b>Check Writing</b>		
Check Formats Supported:		
MICR	Y	T
Prints Facsimile Checks	Y	N
<b>Financial Reports</b>		
Statistical History Reports:		
Purchase Orders Written	Y	N
Normal Restock Purchase Orders	Y	N
Invoices Processed	Y	N
<b>Accounts Receivable</b>		
<b>Customer Master File</b>		
Supports Foreign Addresses	Y	N
Tracks Specific COD Terms	Y	A
Attach Customer Contracts to:		
Item Pricing Tables	Y	N
Calculates Credit Rating Automatically	Y	N
Supports Credit Limit/Hold Functions:		
New Orders Blocked Automatically	Y	M
Supports Multiple Contacts Simultaneously for:		
Order By Address	Y	T
Ship to Address	Y	T
Statement Includes/Excludes Closed Transactions	Y	M
Record Exemption ID's for Non-Taxable Customers	Y	A
Customer Contact Manager:		
Unlimited Notes by Date and User	Y	T
Store all Applicable Documents	Y	T
Review by Customer PO/Sales Order	Y	T
<b>Customer Relationship Management</b>		
Integrates Customer Information from:		
Field Sales Force	Y	T
Internal Sales Force	Y	T
Web Sites	Y	T

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Maintains all Customer Correspondence:		
E-mail Messages	Y	T
CRM Functionality:		
Customer Contacts	Y	T
Contract Pricing	Y	N
CRM Application Integrates with:		
Exchange	Y	N
CRM Customers Dynamically Linked to ERP Customers	Y	N
CRM Accounts Created as ERP Customer Defined	Y	N
ERP Customers Created as CRM Customers Created	Y	N
CRM Sales Opportunities Become ERP Sales Orders	Y	N
Integrates with Contact Management System:		
ACT! 2000	Y	N
Maximizer	Y	N
<b>Invoicing</b>		
Supports Contract Invoicing:		
Parties Involved	Y	M
Payment Terms	Y	M
Contract Price Management:		
Customer Specific Pricing Matrix	Y	M
Credit Cost of Goods Sold by:		
Revenue Code	Y	N
Customer Code	Y	N
User Override	Y	N
Mailing Labels	Y	N
Supports Financing Plans	Y	N
<b>Cash Receipts</b>		
Insert Cash Receipt Explanation	Y	A
User Defined Purge of Paid Invoices	Y	N
Prints Deposit Slip	Y	N
<b>Debt Collection</b>		
Compounding of Finance Charges	Y	M
<b>Financial Reports</b>		
Sales Analysis by:		
Product Line	Y	T
Region	Y	R
Department	Y	R
Store	Y	R
Gross Profit Analysis by:		
Product Line	Y	T
Region	Y	R
Store	Y	R
Trend Analysis by Revenue Type:		
Monthly Basis	Y	R
<b>Payroll</b>		
<b>Employee Files</b>		
Assigns Default Expense Distribution:		
All Wages and Benefits	Y	N
Single Cost Account Only	Y	N
Accrues and Tracks Other Paid Leave	Y	M
<b>Human Resource Management</b>		
Payroll Benefits Administration	Y	N
Employee Tracking	Y	N

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	BusinessVision 32	BusinessWorks
Time and Attendance Administration	Y	T
Payroll/Benefits Budgeting	Y	N
Definitions and Specifications:		
Position Definitions	Y	N
Supports On-Line Forms and Research for:		
Job Descriptions	Y	N
<b>Canadian Payroll Processing</b>		
Supports Registered Retirement Programs	Y	N
Vendor Provided Canadian Tax Tables:		
Federal Income Tax	Y	N
Quebec Income Tax	Y	N
CPP	Y	N
QPP	Y	N
E1	Y	N
Quebec Health Insurance	Y	N
Canadian Payroll Reporting:		
Prints T4's	Y	N
Prints T4A's	Y	N
Prints Releve1's	Y	N
Remittance Report	Y	N
Record of Employment	Y	N
Receiver General Summary Report	Y	N
RSP Contributions Report	Y	N
<b>Data Input and Cost Distribution</b>		
Process Multiple Checks for One Employee	Y	N
Multiple State/Province Processing for One Employee	Y	N
Pays Federal Taxes Electronically	Y	N
Repay Deductions from Payroll Module	Y	N
<b>Payroll Check Writing</b>		
Supports Direct Deposit	Y	T
<b>Control Reports</b>		
Voided Checks	Y	R
<b>Inventory</b>		
<b>Inventory Master File</b>		
Define Procurement Code (Make/Buy)	Y	A
Group Parts Using Similarities	Y	N
Identify Customer(s) from Serial/Lot Number	Y	R
Supports Bar Code Tracking:		
Material Receipt	Y	T
Shipping Weight	Y	N
Inventory Costing Method:		
Weighted Average	Y	N
Copy Vendor Information for New Items	Y	N
Sales Tax Rate	Y	N
Excise Tax Rate	Y	A
Supports Warehouse Level:		
Item Pricing	Y	N
Costing	Y	N
Pricing	Y	N
Customer Price Matrix Options:		
Customer by Item	Y	M
Customer by Item Group	Y	M
Customer by Product Class	Y	M

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Other Customer Contract Options:		
Copy Existing Rate Table	Y	M
Prevents Unauthorized Alteration of Records	Y	N
<b>Inventory Control/Assembly Systems</b>		
Multiple Units of Measure for Same Item	Y	N
Cross Reference Bill of Materials to:		
Drawing Number	Y	N
Engineering Change Number	Y	N
Engineering Change Date	Y	N
Vendor Part Numbers	Y	N
Bill of Materials Includes:		
Scrap Factors	Y	N
Shrinkage	Y	N
As-Required Floor Stock	Y	N
Copy Existing BOM to New Bill of Materials:		
Copy Entire Bill of Materials	Y	N
Copy Specific Sub-Assemblies	Y	N
Supports Template Bills of Materials	Y	N
Supports Phantom Bills for What If Analysis	Y	N
<b>Data Input and Cost Distribution</b>		
Price Change Conventions:		
Entire Customer Table	Y	N
Price Discounts Supported:		
By Product Line	Y	N
By Inventory Category	Y	N
Supports Contract Shipments	Y	N
Supports Bar Code Readers	Y	T
<b>Receiving Activities</b>		
Supports Receiving Activities for:		
Fixed Assets	Y	N
Supports Input During Receipt:		
User's Lot Numbers	Y	N
Unit of Measure Conversions:		
Multiple Stocking Units of Measure	Y	N
Unlimited Note Field to Explain Material Rejections	Y	N
Stock Return Creates Automatic Debit Transaction	Y	N
Stop Payment on Purchase	Y	N
<b>Shipping/Withdrawal Activities</b>		
Prints Shipping/Withdrawal Documents:		
Shipping Labels	Y	N
<b>Financial Reports</b>		
On-Line Query Functions:		
Open Job/Project Details	Y	N
Quick Item Snapshot:		
Last 12 Months Sales Displayed Graphically	Y	R
Average Price	Y	R
Customer Contract Price List	Y	N
<b>Job/Project Costing</b>		
<b>Job Initiation</b>		
Supports Job/Project Types for:		
Service Management	Y	T
Assigns Default Billing Rates by:		
Client	Y	N

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Bill to Functions Supported:		
Bill to Unrelated Third Party	Y	N
<b>Data Input and Cost Distribution</b>		
Supports Remote Off-line Data Entry and Update	Y	N
<b>Cost Analysis and Reports</b>		
Prints Year End Summary	Y	R
<b>Order Entry</b>		
<b>General Questions</b>		
Primarily Designed for:		
Commercial Counter Sales	Y	T
Retail Point of Sale	Y	T
Supports Cash Drawer	Y	T
Cash Drawer Balancing	Y	T
Calculates Change Due	Y	T
Supports Payroll Timekeeping:		
Hours Plus Commission	Y	T
Salary Plus Commission	Y	T
Supports Bar Code Reader	Y	T
<b>Order Receipt</b>		
Supports Contact Management System	Y	T
Internet Commerce Options:		
Business to Business Commerce	Y	N
Business to Consumer Commerce	Y	N
After-the-Fact Order Processing	Y	N
Allows 24x7 Access Even if Back Office System Down	Y	N
Display General Catalogue	Y	N
Display Customer Specific Catalogue	Y	N
Display Customer Specific Pricing	Y	N
Supports Customer Request for Quote	Y	N
Input Customer Specific Requirements	Y	N
Secure Credit Card Processing	Y	N
Order Acknowledgment	Y	N
Advance Ship Notice	Y	N
Update Field Sales Orders via:		
Batch Update After-the-Fact	Y	N
On-Line Internet Access	Y	N
Assigns New Account Numbers	Y	N
Workbench Includes Buttons to Launch:		
Margin Analysis Application	Y	N
Item Availability Detailed Analysis	Y	N
Special Sale Time Limit Based on:		
Ship Date	Y	N
Supports Multiple Classes of Sales:		
Layaway	Y	T
Automatically Transmit Quotation Electronically:		
FAX Transmission	Y	N
Supports Special Customer Requirements	Y	N
Send Invoice Copies Automatically:		
FAX	Y	N
Multiple Transaction Types Per Order	Y	N
Supports Margin Analysis:		
Displays Percentage Margin	Y	N
Input Percentage Discount	Y	N

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Displays Expected Arrival Date	Y	N
Substitution Methods Supported:		
None	Y	N
Listing of Alternate Warehouse Locations	Y	N
Process Credit Card Orders Automatically:		
Input Card Details in Sales Order Screen	Y	T
Automatic Approval Processing	Y	T
Sales Tax Calculation Based on:		
Multiple Tax Levels Per Ship-to	Y	N
<b>Order Tracking</b>		
Supports Orders Tracking Application	Y	N
Displays Order Information:		
Order Tracking Notes	Y	N
Track Open Order Status:		
Ship Date	Y	N
Orders Not Shipped Only	Y	R
Internet Order Status Query by:		
Customers	Y	N
Sales Representatives	Y	N
<b>Shipping</b>		
Define Pick and Pack Document Printing:		
Define When Documents Will Be Printed	Y	N
Enter Ship Complete Notation	Y	N
Consolidates Pick Tickets by:		
Item	Y	N
<b>Invoicing</b>		
Prints Multiple Line Part Descriptions	Y	N
Prints Credit Card Number and Authorization	Y	T
<b>Reports</b>		
Cash Receipts Analysis:		
Charge Sales	Y	N
Coupons	Y	N
Sales History Report Sorted by:		
Warehouse	Y	N
Sales History Report Options:		
Last Twelve Months in Separate Columns	Y	R
Actual vs Budget: Corporate	Y	N
Graphical Presentation	Y	R
Salesperson Performance Analysis:		
Summary of All Salespeople	Y	R
Comparison of Salespeople	Y	R
<b>Budgeting</b>		
<b>General Budgeting Module</b>		
Supports Separate Internal Budgeting Module	Y	N
Supports Budget Roll Up System	Y	N
<b>Construction of New Budget</b>		
Comparison Data Presented Graphically	Y	R
Balance Sheet Budgeting	Y	R
<b>General Questions</b>		
<b>Pre Sale Information</b>		
Server Operating System:		
MS Windows 98	Y	N
Programming Language:		

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Cobol	Y	N
Object Oriented Language	Y	N
Supports Web-Enabled Employee Facing Applications:		
Core Accounting Applications	Y	N
Order Entry	Y	N
Order Status Query	Y	N
Functions Supported/Required:		
Electronic Funds Transfer (EFT)	Y	N
Multi-Currency Accounting	Y	N
POS/Counter Sales	Y	T
Document/Image Management	Y	N
Inter/Intranet Functions Supported:		
Business to Consumer Commerce	Y	N
Business to Business Commerce	Y	N
Automatic Credit Card Validation	Y	N
Automatic Credit Check and Approval	Y	N
Order Acknowledgment	Y	N
Order Status Query	Y	N
Advance Ship Notice	Y	N
Remote Data Entry	Y	N
Supports Customer Facing Portal:		
Order Entry	Y	N
Order Status Query	Y	N
Supports Multi-Currency Transactions:		
Full FASB 52 Compliance	Y	N
Accounts Receivable	Y	N
Accounts Payable	Y	N
Inventory	Y	N
General Ledger	Y	N
Supports Canadian Tax Reporting:		
Payroll	Y	N
Accounts Receivable & Billing	Y	N
<b>Purchase and Installation</b>		
Video Tutorial	Y	N
Input Vendor Balances:		
Balance Forward Only	Y	N
<b>Control and Audit Functions</b>		
Password Security:		
Data Input Fields	Y	N
<b>General Operational Questions</b>		
Add User-Defined Reports to Standard Menu	Y	N
Modify Field Names	Y	N
G/L Account Number Input Sequence:		
Use Separate Fields for Each Segment	Y	N
Specify Default Segment Values	Y	N
Supports Automatic Alert Triggers	Y	N
Supports Exception Management System:		
User Defined Target Values	Y	N
User Defined Dollar Trigger	Y	N
Automatic Notification of Named Individual	Y	N
E-mail Notification Only	Y	N
<b>Workflow and Document Management</b>		
Document Management Functions Supported:		

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Recalls Document Automatically	Y	N
Display Multiple Documents Simultaneously	Y	N
<b>Reports</b>		
Option to Print Account Number on Reports	Y	N
Credit Terms Noted on Reports	Y	R
Calculate/Display Business Metrics:		
User Defined Indicators	Y	N
Information Displayed on Single/Linked Screen	Y	N
Enterprise Metrics	Y	N
Automatically Refreshed	Y	N
Business Metrics Delivery Options:		
Metrics Refreshed Automatically	Y	N
<b>VAR/Reseller Channel</b>		
Requires Initial Product Certification	Y	N
Reseller Education Opportunities:		
National Seminars	Y	N
Resellers Can Access/Download:		
Demos	Y	N
<b>Industry Specific Modules</b>		
Automotive: Repair and Service	Y	T
Manufacturing: Make-to-Order (Job Shop)	Y	N
Manufacturing: Process	Y	N
Oil and Gas Exploration	Y	N
Rental/Lease: Equipment	Y	N
Restaurants	Y	T
Retail	Y	T
Telecommunications	Y	N
<b>Multi-National Accounting</b>		
<b>Installation and Support</b>		
Languages Supported:		
UK/Canadian Terminology	Y	N
<b>Basic Information</b>		
Supports Euro Currency	Y	N
Tax Reporting Options Supported:		
Canadian GST	Y	N
European VAT	Y	N
Enter G/L Journal Entry in Local Currency	Y	N
Print A/R Invoices in Foreign Currencies	Y	N
Receive Payment in Foreign Currencies	Y	N
Supports Purchasing in Foreign Currencies	Y	N
Print A/P Checks in Foreign Currencies	Y	N
Supports Hyperinflationary Accounting	Y	N
<b>Currency Rate Tables</b>		
Supports Unlimited Currency Rate Tables	Y	N
Supports Tracking/Printing to Three Decimals	Y	N
Exchange Rates Supported:		
Daily	Y	N
Fiscal Period Average	Y	N
Supports Report Translation Rates	Y	N
Supports "What If?" Translation Queries	Y	N
<b>Transaction Entry</b>		
Currency Default Defined by:		
Entity ID	Y	N

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Customer	Y	N
Vendor	Y	N
Supports Multiple Currency Transactions	Y	N
Supports User-Defined Spot Rates	Y	N
Displays Source/Local/Functional Currencies	Y	N
Supports Cross Entity Allocations	Y	N
<b>Gain/Loss Reporting</b>		
Revaluation Options Supported:		
Specific Accounts	Y	N
Specific Transactions	Y	N
Transactions Above Threshold Value	Y	N
Revaluation Time Periods Supported:		
Fiscal Period	Y	N
Hyperinflationary Revaluation of Fixed Assets	Y	N
Calculates Unrealized Gain/Loss for Reporting Only	Y	N
Gain/Loss Posting Options:		
Post to Separate G/L Accounts	Y	N
Calculate and Post by Currency	Y	N
<b>Financial/Management Reporting</b>		
Supports All FASB 52 Guidelines	Y	N
Translate any Report into any Currency	Y	N
Report Sorting Options:		
By Account by Currency	Y	N
By Currency by Account	Y	N
By Customer by Currency	Y	N
By Vendor by Currency	Y	N
By Asset by Currency	Y	N
Gain/Loss Reporting Options:		
Sort by Currency	Y	N
<b>Manufacturing</b>		
<b>Product Costing</b>		
Cost Components Supported:		
Scrap	Y	N
Yield	Y	N
Cost Generation Mode:		
Selective	Y	N
Product Costing Reports:		
Single Level Bill of Materials	Y	N
Multi-Level Bill of Materials	Y	N
Cost Changes	Y	N
<b>Shop Floor Control</b>		
Supports Serial/Lot Tracking:		
Single-Level Serial Number Tracking	Y	N
Lot Number Tracking	Y	N

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1. **Legend** - Presented below is legend for the report presented above. A product can provide a feature right of the box (indicated with a Y), or through the use of a report writer (R), Third Party Add-On Product (T), Source Code Modification (M), Customization (C), or an Added Field (A). In addition, the letter F indicates that the feature is expected to ship in the next release. The feature is not found in the product is indicated by (N).
2. This report was created in part with information obtained from the Accounting Library feature analysis tool, February 2003 edition. You can view a complete description of this product or purchase the Accounting Library for \$395 (standard edition), \$995 (client server edition), or \$1,295 (modifiable edition) by clicking here:  
<http://www.accountingsoftwareadvisor.com/topics/ordertal.htm>.
3. You can view a complete listing of the 4,000+ features that we used as a basis for comparing these two products by clicking here:  
<http://www.accountingsoftwareadvisor.com/main/features.htm>.
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