

Comparison of BusinessVision 32 – Client/Server Edition, © 7.0, Softline Software to QuickBooks Premier 2003, Intuit, Inc.

BusinessVision 32 QuickBooks

General Ledger

Chart of Accounts

| | | |
|---|---|---|
| Copy Range of Accounts to New Reporting Units | Y | N |
| Copy Chart of Accounts to New: | | |
| Department | Y | N |
| Profit Center | Y | N |
| Supports Budget Groups | Y | N |
| Define Separately Major Structures for: | | |
| Divisions | Y | N |
| Departments | Y | N |
| Operating Units | Y | N |
| Regions | Y | N |
| Profit Centers | Y | N |
| Cost Centers | Y | N |
| Budget Groups | Y | N |
| Define Valid Accounts for Reporting Units: | | |
| Delete/Add Accounts Automatically | Y | N |
| Copy Table to New Reporting Unit | Y | N |
| Define Major Structures Using Tree Diagram | Y | N |
| Allocation Account Processing: | | |
| Percentage Allocation | Y | N |
| Allocation Formulas Based Upon: | | |
| G/L Financial Accounts | Y | N |
| Ending Account Balance | Y | N |
| Supports Prepaid Expense Tracking Routine: | | |
| Post Expenses Automatically Each Period | Y | N |

Transaction Processing

| | | |
|---|---|---|
| Supports Batch Layout Configurator for: | | |
| Attach Notes Record to Existing Field | Y | N |
| Input G/L Account Segments in Separate Fields | Y | N |
| Define Default Segment Combinations | Y | N |
| Cursor Skips Over Default Segments | Y | N |
| Holds Invalid Sub-Module Batch in G/L as Unposted | Y | N |
| Post One-Sided Journal Entry by Password | Y | N |
| Attach Supporting Documents to Journal Entry: | | |
| Single Document | Y | N |
| Multiple Documents | Y | N |
| Journal Entry Templates | Y | N |
| Distribute Costs by User Defined Formulas | Y | N |
| Distribute Costs to Jobs/Projects: | | |
| Post to Phases and Cost Categories | Y | N |
| Running Total of Debits and Credits | Y | F |
| Validates Posting Date | Y | N |

Month and Year End Closing

| | | |
|---|---|---|
| Clear Posted Transactions in Sub-Modules: | | |
| Automatically at Period End | Y | N |

Control Reports

| | | |
|--------------------------------------|---|---|
| Drill Down to Original Transaction: | | |
| Displays Offsetting Entry or Entries | Y | N |
| Identifies Operator ID | Y | N |

Financial Statements

| | | |
|----------------------------------|---|---|
| Financial Snapshots: | | |
| User Defined Financial Snapshots | Y | N |

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|--|-------------------|------------|
| Create Multiple User Specific Snapshots | Y | N |
| Consolidate Multiple Companies | Y | F |
| Consolidate Different Charts of Accounts | Y | N |
| Checks Validity of Consolidation | Y | N |
| Print Balance Sheet for any Reporting Unit | Y | N |
| Budget Reports: | | |
| Modify Projected Year End Estimate | Y | N |
| Reports Exceptions if Budget Projection Exceeded | Y | N |
| Accounts Payable | | |
| Vendor Master File | | |
| Vendor Master File Supports: | | |
| Default Freight Carrier | Y | N |
| Default FOB Terms | Y | N |
| Maintain Electronic Copies of Purchase Contracts | Y | N |
| Attach Vendor Contracts to: | | |
| Master Files | Y | N |
| Multiple Default Expense Accounts | Y | N |
| Default Percentage Distribution | Y | N |
| User Defined Blanket Payment Terms: | | |
| Grace Period for Discounts Taken | Y | N |
| User Defined Individual Payment Terms: | | |
| Grace Period for Discounts Taken | Y | N |
| Maintain Vendor Special Purchasing Instructions | Y | A |
| Vendor Contact Manager: | | |
| Stores all Applicable Documents | Y | N |
| Review by Purchase Order | Y | N |
| Supports Vendor Document Management System: | | |
| Contracts | Y | N |
| General Correspondence | Y | N |
| E-mail Documents | Y | N |
| Documents Linked to Fields and Tables | Y | N |
| Purchasing Controls | | |
| Supports Purchasing of: | | |
| Direct Materials Only | Y | N |
| Direct and Indirect (MRO) Materials | Y | N |
| Purchase Order Types Supported: | | |
| Hold | Y | N |
| Canceled | Y | N |
| Supports Non-Nettable Locations | Y | N |
| Supports Purchase Budgeting by: | | |
| G/L Account | Y | N |
| Supports Landed Cost Tracking | Y | N |
| Landed Cost Tracking Functions: | | |
| Display Purchase History for Each Item | Y | N |
| Display Most Recent Orders from Each Vendor | Y | N |
| Display Brokers and Contacts | Y | N |
| Tariffs and Exchange Rates | Y | N |
| Automatically Prorate Landed Costs to: | | |
| Inventory Items (Stock Available for Resale) | Y | N |
| Displays Purchase Order Status for: | | |
| Orders Approved | Y | N |
| Automatically Displays Item Status Information: | | |
| Minimum Safety Stock | Y | N |

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| Systems Calculates Suggested Order by Location | Y | N |
| Displays/Compares Usage Information Graphically | Y | N |
| Automatically Displays Vendor/Item Information: | | |
| Primary Vendor | Y | N |
| Vendor Part Number | Y | N |
| Requested or Normal Reorder Quantity | Y | N |
| Price Break Quantities | Y | N |
| Automatically Toggle to Alternate Vendor(s) | Y | N |
| Multiple Ship to Addresses | Y | N |
| User Defined Special Instructions File | Y | N |
| Displays Additional Cost Items Automatically | Y | N |
| Group Similar Items into Single Discount Category | Y | N |
| Unit of Measure Conversion | Y | N |
| Tracks Tax Status by Line Item | Y | N |
| Listing of Alternate Items/Vendors | Y | N |
| Restricts Orders From Specified Vendors | Y | N |
| Note Special Internal Receiving Instructions | Y | N |
| Automatically Reports Discrepancies | Y | N |
| Hold Invoice Pending Approval | Y | N |
| G/L Distribution Based on Purchase Order | Y | N |
| Data Input | | |
| Override Invoice Date as Posting Date | Y | N |
| Restricts Discounts by Line Item | Y | N |
| Input Job/Project Costing Details: | | |
| Phase Number | Y | N |
| Input Inventory Details: | | |
| Quantity Ordered | Y | N |
| Automatic Segregation of Freight Charges | Y | N |
| Prorate Freight Charges: | | |
| Prorate to Each Item | Y | N |
| Distributes Freight to Line Item Based on: | | |
| Dollar Value | Y | N |
| Automatic Segregation of Sales Taxes | Y | N |
| Prevents Alteration of Unit Cost | Y | N |
| Override Default G/L Distribution in Purchase Order | Y | N |
| Modify G/L Distribution for Posted Invoice | Y | N |
| Payables Analysis | | |
| Supports 3-Way Invoice Approval | Y | N |
| Part Pay Invoice for Partial Receipt | Y | N |
| Screen Review of Invoices Which Are Due: | | |
| By Range of Vendors | Y | N |
| By Invoice | Y | N |
| By Bank Account | Y | N |
| Display of Cash Available | Y | N |
| Analyze all Obligations in Single Screen: | | |
| Sorted by User Defined Periods | Y | N |
| Loans Payable | Y | N |
| Suspend Recurring Payments | Y | N |
| Automatic Recalculation of Payment Schedule: | | |
| Exclusion of Specified Invoices | Y | N |
| Select Specific Vendors | Y | N |
| Put Vendor on Hold | Y | N |
| Supports Approval Prior to Check Printing | Y | N |

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| Check Writing | | |
| Check Formats Supported: | | |
| Laser Checks | Y | N |
| MICR | Y | N |
| Void Check Automatically Reinstates Transactions | Y | N |
| Prints Message on Check Stub | Y | N |
| Check Register Before Printing | Y | N |
| Financial Reports | | |
| Open Purchase Orders Sorted by: | | |
| Inventory Item | Y | N |
| Cash Requirements Report: | | |
| Sort by Discount Date | Y | N |
| Statistical History Reports: | | |
| Purchase Orders Written | Y | N |
| Normal Restock Purchase Orders | Y | N |
| Accounts Receivable | | |
| Customer Master File | | |
| Supports Order By, Ship to, Paid by Addresses | Y | N |
| Tracks Specific COD Terms | Y | N |
| Maintain Electronic Copies of Purchase Contracts | Y | N |
| Attach Customer Contracts to: | | |
| Master Files | Y | N |
| Item Pricing Tables | Y | N |
| Multiple Ship to Addresses | Y | N |
| Assign Freight Carrier: | | |
| Single Freight Carrier per Customer | Y | A |
| Separate Freight Carrier per Ship to Address | Y | N |
| Default Revenue Code | Y | N |
| Calculates Credit Rating Automatically | Y | N |
| Supports Credit Limit/Hold Functions: | | |
| New Orders Blocked Automatically | Y | N |
| Quick Payment Review: | | |
| Years as a Customer | Y | A |
| Supports Multiple Contacts Simultaneously for: | | |
| Order By Address | Y | N |
| Ship to Address | Y | N |
| Statement Options | Y | N |
| Statement Includes/Excludes Closed Transactions | Y | N |
| Customer Contact Manager: | | |
| Unlimited Notes by Date and User | Y | N |
| Store all Applicable Documents | Y | N |
| Review by Customer PO/Sales Order | Y | N |
| Customer Relationship Management | | |
| Integrates Customer Information from: | | |
| Field Sales Force | Y | N |
| Internal Sales Force | Y | N |
| Web Sites | Y | N |
| Maintains all Customer Correspondence: | | |
| E-mail Messages | Y | N |
| Contracts | Y | N |
| Miscellaneous Written Correspondence | Y | N |
| CRM Functionality: | | |
| Contract Pricing | Y | N |

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| Sales Order Processing | Y | F |
| CRM Application Integrates with: | | |
| Exchange | Y | N |
| CRM Customers Dynamically Linked to ERP Customers | Y | N |
| CRM Accounts Created as ERP Customer Defined | Y | N |
| ERP Customers Created as CRM Customers Created | Y | N |
| CRM Sales Opportunities Become ERP Sales Orders | Y | N |
| Integrates with Contact Management System: | | |
| Goldmine | Y | N |
| Maximizer | Y | N |
| Invoicing | | |
| Automatic User Defined Invoice Numbering | Y | N |
| Assign Posting Date/Period vs. Invoice Date | Y | N |
| Future Due Invoicing | Y | N |
| Supports Contract Invoicing: | | |
| Parties Involved | Y | N |
| Contract Terms and Dates | Y | N |
| Invoice Dates and Amounts | Y | N |
| Payment Terms | Y | N |
| Attach Contract Documents to Customer Master | Y | N |
| Input Reference Number on Invoice | Y | A |
| Credit Cost of Goods Sold by: | | |
| Line Item | Y | N |
| Revenue Code | Y | N |
| Customer Code | Y | N |
| User Override | Y | N |
| Prints Multiple Copies Automatically | Y | N |
| Debit/Credit Memo Automatically References Original Invoice | Y | N |
| Mailing Labels | Y | N |
| Supports Financing Plans | Y | N |
| Cash Receipts | | |
| Supports Multiple Bank Accounts | Y | N |
| Supports Unidentified Receipts Processing | Y | N |
| Override Default G/L Account Distributions | Y | N |
| Accept non-A/R Cash Receipts | Y | N |
| Includes Open Credits Automatically | Y | N |
| Credits Payments to O/S Finance Charges: | | |
| User Can Override | Y | N |
| Supports Variable Payment Terms: | | |
| Fixed | Y | N |
| Time Based | Y | N |
| Insert Cash Receipt Explanation | Y | N |
| User Defined Purge of Paid Invoices | Y | N |
| Debt Collection | | |
| Compounding of Finance Charges | Y | N |
| Financial Reports | | |
| Sales Analysis by: | | |
| Product Line | Y | A |
| Region | Y | A |
| Department | Y | A |
| Store | Y | A |
| Gross Profit Analysis by: | | |
| Customer Category | Y | A |

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| Product Line | Y | A |
| Region | Y | A |
| Department | Y | A |
| Store | Y | A |
| Rank Customers by: | | |
| Dollar Volume | Y | N |
| Payroll | | |
| Employee Files | | |
| Basic Employee Information: | | |
| Marital Status | Y | A |
| Job Class | Y | A |
| Date of Review | Y | A |
| Termination Date | Y | A |
| Pay Periods Supported: | | |
| 10 Pay Periods Per Year | Y | N |
| 13 Pay Periods Per Year | Y | N |
| Assigns Default Expense Distribution: | | |
| Multiple Cost Accounts | Y | N |
| Multiple Departments | Y | N |
| Deduction Calculations: | | |
| User Defined | Y | N |
| Record, Track, and Deduct Advances | Y | N |
| Supports Local Union Benefit Reporting | Y | A |
| Deduction Features Supported: | | |
| Garnishments | Y | N |
| Other Legal Actions | Y | N |
| Voluntary Deductions | Y | N |
| Prevents Accrual During Unpaid Leave | Y | N |
| Accrues and Tracks Other Paid Leave | Y | N |
| Tracks Workers Compensation Information | Y | A |
| Calculates Employer Contribution to Retirement Funds | Y | N |
| Direct Deposit | Y | N |
| Vendor Provided Tax Tables: | | |
| Local Withholding | Y | N |
| SUTA | Y | N |
| Human Resource Management | | |
| Payroll Benefits Administration | Y | N |
| Employee Tracking | Y | N |
| Time and Attendance Administration | Y | N |
| Payroll/Benefits Budgeting | Y | N |
| Definitions and Specifications: | | |
| Position Definitions | Y | N |
| Supports On-Line Forms and Research for: | | |
| Job Descriptions | Y | N |
| Imaging/Employee Photos | Y | N |
| Canadian Payroll Processing | | |
| Supports Registered Retirement Programs | Y | N |
| Vendor Provided Canadian Tax Tables: | | |
| Federal Income Tax | Y | N |
| Quebec Income Tax | Y | N |
| CPP | Y | N |
| QPP | Y | N |
| E1 | Y | N |

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| Quebec Health Insurance | Y | N |
| Canadian Payroll Reporting: | | |
| Prints T4's | Y | N |
| Prints T4A's | Y | N |
| Prints Releve1's | Y | N |
| Remittance Report | Y | N |
| Record of Employment | Y | N |
| Receiver General Summary Report | Y | N |
| RSP Contributions Report | Y | N |
| Data Input and Cost Distribution | | |
| Multiple State/Province Processing for One Employee | Y | N |
| System Prepared Worksheet | Y | N |
| Assigns Employer Taxes to Multiple Destinations | Y | N |
| Calculates Taxes Automatically: | | |
| Workman's Compensation | Y | N |
| Pay Withholding and FICA From Payroll | Y | N |
| Repay Deductions from Payroll Module | Y | N |
| Payroll Check Writing | | |
| Print Checks by: | | |
| Department | Y | N |
| Flags Negative Checks | Y | N |
| Void Check With Auto Reverse | Y | N |
| Supports Direct Deposit | Y | N |
| Prints Facsimile Checks | Y | N |
| Payroll Check Reconciliation | Y | N |
| Control Reports | | |
| General Ledger Distribution Report | Y | N |
| Direct Deposit Report | Y | N |
| Voided Checks | Y | N |
| Financial Reports | | |
| Departmental Payroll Report | Y | N |
| Payroll Cost Report Date Ranges: | | |
| User Defined Date Ranges | Y | N |
| Inventory | | |
| Inventory Master File | | |
| Define Procurement Code (Make/Buy) | Y | N |
| Group Parts Using Similarities | Y | N |
| Supports Negative On-Hand Quantities | Y | N |
| Item File Includes Technical Specifications: | | |
| Drawing Numbers | Y | N |
| Display Mechanical Drawings | Y | N |
| Schematic Diagrams | Y | N |
| Technical Specifications Text | Y | N |
| Parts Lists | Y | N |
| Jump to Component Technical Specifications | Y | N |
| Item File Supports Item Picture | Y | N |
| Supports Serial Numbering | Y | N |
| Identify Customer(s) from Serial/Lot Number | Y | N |
| Supports Bar Code Tracking: | | |
| Material Receipt | Y | N |
| Inventory Stock Count | Y | N |
| Shipping Weight | Y | A |
| Inventory Costing Method: | | |

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| LIFO | Y | N |
| FIFO | Y | N |
| Weighted Average | Y | N |
| Normal Vendor: | | |
| ID Number | Y | N |
| Vendor Part Number | Y | N |
| Converts Item Number to Vendor Number | Y | N |
| Last Purchase Date | Y | N |
| Last Unit Cost | Y | N |
| Alternate Vendors | Y | N |
| Copy Vendor Information for New Items | Y | N |
| Sales Tax Rate | Y | N |
| Excise Tax Rate | Y | A |
| Pricing Conventions: | | |
| Multiple Price Levels | Y | N |
| Percentage of Actual Cost | Y | N |
| List Price | Y | N |
| Blanket Discount | Y | N |
| Item Volume Discount | Y | N |
| Item Costing | Y | N |
| Supports Warehouse Level: | | |
| Item Pricing | Y | N |
| Costing | Y | N |
| Pricing | Y | N |
| Customer Price Matrix Options: | | |
| Customer All Items | Y | N |
| Customer by Item | Y | N |
| Customer by Item Group | Y | N |
| Customer by Product Class | Y | N |
| Customer Type All Items | Y | N |
| Customer Type by Item | Y | N |
| Other Customer Contract Options: | | |
| Copy Existing Rate Table | Y | N |
| Reorder Conventions: | | |
| Automatic | Y | N |
| Maximum Stock Level | Y | N |
| Inventory Control/Assembly Systems | | |
| Supports Multiple Warehouses | Y | N |
| Multi-Warehouse Communications Protocols: | | |
| On-Line With Host System | Y | N |
| Multiple Units of Measure for Same Item | Y | N |
| Supports Kits/Bill of Materials: | | |
| Multi-Level Bill of Materials | Y | N |
| Calculates Yield for Whole Bill | Y | N |
| Calculates Yield for Individual Components | Y | N |
| Bill of Material Types Supported: | | |
| Manufacturing | Y | N |
| Cross Reference Bill of Materials to: | | |
| Drawing Number | Y | N |
| Engineering Change Number | Y | N |
| Engineering Change Date | Y | N |
| Vendor Part Numbers | Y | N |
| Bill of Materials Includes: | | |

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| Labor Costs | Y | N |
| Machine Set Up Costs | Y | N |
| Machine Run Time Cost | Y | N |
| Scrap Factors | Y | N |
| Shrinkage | Y | N |
| As-Required Floor Stock | Y | N |
| Outside Processing/Subcontractor Costs | Y | N |
| Overhead Costs | Y | N |
| Maintains Detailed Costs at Component Level | Y | N |
| Roll up Costs on User Specified Part Number | Y | N |
| Copy Existing BOM to New Bill of Materials: | | |
| Copy Entire Bill of Materials | Y | N |
| Copy Specific Sub-Assemblies | Y | N |
| Supports Template Bills of Materials | Y | N |
| Supports Phantom Bills for What If Analysis | Y | N |
| Supports Sub Assembly Tracking and Assembly | Y | N |
| Supports Kit Disassembly | Y | N |
| Supports Warehouse Transfers: | | |
| Supports Menu Functions for Transfers | Y | N |
| Data Input and Cost Distribution | | |
| Price Change Conventions: | | |
| Entire Customer Table | Y | N |
| Product Line | Y | N |
| Define Percentage Margin Required | Y | N |
| Time Based Discount Pricing | Y | N |
| Price Discounts Supported: | | |
| By Individually Selected Items Only | Y | N |
| By Product Line | Y | N |
| By Inventory Category | Y | N |
| Maintains On Hand, Orders, Purchases, and Expected Arrivals | Y | N |
| Supports Contract Shipments | Y | N |
| Split Case and Other Fractional Selling | Y | N |
| Supports Bar Code Readers | Y | N |
| Freezes Inventory While Taking a Physical Count | Y | N |
| Prints Count Sheets and Inventory Tags | Y | N |
| Physical Inventory Reconciliation Routine | Y | N |
| Tracks Transaction History Audit Trail Per Item | Y | N |
| Adjust Inventory: | | |
| Scrap | Y | A |
| Receiving Activities | | |
| Recognizes Liability at Receipt | Y | N |
| Supports Receiving Activities for: | | |
| Office Supplies | Y | N |
| Fixed Assets | Y | N |
| Sub Assemblies to be Placed into Stock | Y | N |
| Finished Goods to be Place into Stock | Y | N |
| Transfers From Another Warehouse | Y | N |
| Customer Returns (to be Resold) | Y | N |
| Input Multiple Receipt Dates Per Line Item | Y | N |
| Supports Input During Receipt: | | |
| User's Lot Numbers | Y | N |
| Unit of Measure Conversions: | | |
| Purchase to Stocking | Y | N |

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| Multiple Stocking Units of Measure | Y | N |
| Stocking to Selling | Y | N |
| Receives Entire Purchase Order Automatically | Y | N |
| Receives Entire Purchase Order With Exceptions | Y | N |
| Unlimited Note Field to Explain Material Rejections | Y | N |
| Stock Return Creates Automatic Debit Transaction | Y | N |
| Stop Payment on Purchase | Y | N |
| Automatic Shipping Orders for Back Ordered Items | Y | N |
| Shipping/Withdrawal Activities | | |
| Specifies Serial Number Items to be Shipped | Y | N |
| Prints Shipping/Withdrawal Documents: | | |
| Shipping Pick Lists | Y | N |
| Packing Lists | Y | N |
| Shipping Labels | Y | N |
| Financial Reports | | |
| On-Line Query Functions: | | |
| By Warehouse | Y | N |
| Component Status of Specified Parent Item | Y | N |
| Open Sales Order Details | Y | N |
| Quick Item Snapshot: | | |
| Quantity Committed to Sales/Work Orders | Y | N |
| Average Sales Volume Per Month | Y | N |
| Last 12 Months Sales Displayed Graphically | Y | N |
| Last Receipt Date | Y | N |
| Last Receipt Quantity | Y | N |
| Average Price | Y | N |
| Average Percentage Margin | Y | N |
| Inventory Activity Report: | | |
| By Product Class | Y | N |
| Quantity Purchased | Y | N |
| Quantity Sold | Y | N |
| Bill of Materials Reports: | | |
| Single Level | Y | N |
| Multi-Level | Y | N |
| Indented | Y | N |
| Where Used Report: | | |
| Component | Y | N |
| Assembly | Y | N |
| Receiving Report | Y | N |
| Tracks Profits by Salesperson | Y | N |
| Inventory Analysis: | | |
| Percentage Profitability | Y | N |
| Dollar Profitability | Y | N |
| Item | Y | N |
| Product Line | Y | N |
| Customer Contract Price List | Y | N |
| Job/Project Costing | | |
| Job Initiation | | |
| Supports Job/Project Types for: | | |
| Projects | Y | N |
| Service Management | Y | N |
| Architectural and Engineering | Y | N |
| Legal | Y | N |

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| Professional Service Organization | Y | N |
| Job Types Supported: | | |
| Multi-Year Project (No WIP) | Y | N |
| Job Definition File Contains: | | |
| Unlimited Job Description Field | Y | N |
| Start Date | Y | N |
| Projected End Date | Y | N |
| Job/Project Front Office Support: | | |
| Document Management | Y | N |
| Assigns Default Billing Rates by: | | |
| Client | Y | N |
| Billing Formats Supported: | | |
| Fixed Fee | Y | N |
| Mixed Fixed Fee / Time & Expense | Y | N |
| Bill to Functions Supported: | | |
| Separate Work for and Bill to Addresses | Y | N |
| Bill to Related Client Number | Y | N |
| Bill to Unrelated Third Party | Y | N |
| Tracks Start/End Dates for: | | |
| Job/Project | Y | A |
| Tracks Costs for: | | |
| Indirect Labor | Y | N |
| Indirect Material | Y | N |
| General Overhead Costs | Y | N |
| Data Input and Cost Distribution | | |
| Supports Terminals in the Field | Y | N |
| Data Input Method: | | |
| Both | Y | N |
| Input Data Only One Time | Y | N |
| Supports Remote Off-line Data Entry and Update | Y | N |
| Standard Costing | Y | N |
| Supports Classification of Labor | Y | N |
| User Defined Labor Burden: | | |
| Percentage of Direct Labor Cost | Y | N |
| Job Control | | |
| Job Tracking Functions Supported: | | |
| Supports Unlimited Notes Field | Y | N |
| Task Start and Projected Completion Dates | Y | N |
| Cost Analysis and Reports | | |
| Detailed Cost by Phase and Category | Y | N |
| Variance Analysis | Y | N |
| Reports Cost Review by: | | |
| User Defined Time Period | Y | N |
| Job Invoicing and Accounts Receivable | | |
| Post Invoices Generated in Accounts Receivable | Y | N |
| Post Invoices Generated in Order Entry | Y | N |
| Pre Billing Edit Routines: | | |
| Close Job with Outstanding Transactions | Y | N |
| Close Job with no Prior Billing | Y | N |
| Tracks Payment History | Y | N |
| Order Entry | | |
| General Questions | | |
| Primarily Designed for: | | |

**Comparison of BusinessVision 32 – Client/Server Edition, © 7.0,
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| | BusinessVision 32 | QuickBooks |
|--|-------------------|------------|
| Wholesale Distribution | Y | N |
| Light Manufacturing | Y | N |
| Commercial Counter Sales | Y | N |
| Consumer Telephone Sales | Y | N |
| Retail Point of Sale | Y | N |
| Supports Cash Drawer | Y | N |
| Cash Drawer Balancing | Y | N |
| Calculates Change Due | Y | N |
| Supports Payroll Timekeeping: | | |
| Hours Plus Commission | Y | N |
| Salary Plus Commission | Y | N |
| Supports All Inventory Functions | Y | N |
| Supports Restocking | Y | N |
| Supports Bar Code Reader | Y | N |
| Prints Price Labels | Y | N |
| Order Receipt | | |
| Supports Contact Management System | Y | N |
| Internet Commerce Options: | | |
| Business to Business Commerce | Y | N |
| Business to Consumer Commerce | Y | N |
| After-the-Fact Order Processing | Y | N |
| Allows 24x7 Access Even if Back Office System Down | Y | N |
| Display General Catalogue | Y | N |
| Display Customer Specific Catalogue | Y | N |
| Display Customer Specific Pricing | Y | N |
| Supports Customer Request for Quote | Y | N |
| Input Customer Specific Requirements | Y | N |
| Secure Credit Card Processing | Y | N |
| Order Acknowledgment | Y | N |
| Advance Ship Notice | Y | N |
| Update Field Sales Orders via: | | |
| Batch Update After-the-Fact | Y | N |
| On-Line Internet Access | Y | N |
| Supports Input of New Customer | Y | N |
| Supports One Time Customers | Y | N |
| Assigns New Account Numbers | Y | N |
| Automatic Order Numbering | Y | N |
| Customer Lookup Options Supported: | | |
| Name/Partial Name | Y | N |
| Telephone Number | Y | N |
| Sales Order Number | Y | N |
| Workbench Includes Buttons to Launch: | | |
| Margin Analysis Application | Y | N |
| Item Availability Detailed Analysis | Y | N |
| Displays Technical Specifications | Y | N |
| Displays Schematic Diagrams | Y | N |
| Displays Item Picture | Y | N |
| Supports Special Sales | Y | N |
| Special Sale Time Limit Based on: | | |
| Ship Date | Y | N |
| Supports Multiple Classes of Sales: | | |
| Cash | Y | N |
| Credit | Y | N |

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| Layaway | Y | N |
| Credit Card | Y | N |
| Partial Payment | Y | N |
| Coupons | Y | N |
| Prepares Quotations | Y | N |
| Automatically Transmit Quotation Electronically: | | |
| FAX Transmission | Y | N |
| E-Mail Transmission | Y | N |
| Order Entry / CRM Linkages Supported: | | |
| Order Entry Quote Flows to CRM | Y | N |
| Order Entry Order Flows to CRM | Y | N |
| Converts Quotation to Firm Order | Y | N |
| Prints Acknowledgments | Y | N |
| Duplicate Others Customers' Orders | Y | N |
| Supports Special Customer Requirements | Y | N |
| Maintains Standing Orders | Y | N |
| Retention of Repeat Orders | Y | N |
| Automatic Credit Check | Y | N |
| Credit Check Includes Current Order | Y | N |
| Send Invoice Copies Automatically: | | |
| Print Format | Y | N |
| FAX | Y | N |
| E-Mail | Y | N |
| Holds Order Until Credit Acceptable | Y | N |
| Multiple Transaction Types Per Order | Y | N |
| Segregates Drop Shipments by Location | Y | N |
| Automatic Inventory Check | Y | N |
| Displays Best Price Calculations | Y | N |
| Displays Quantity Price Breaks | Y | N |
| Price Discounts Based on: | | |
| Item Quantity | Y | N |
| Supports Margin Analysis: | | |
| Displays Percentage Margin | Y | N |
| Input Percentage Discount | Y | N |
| Displays Expected Arrival Date | Y | N |
| Displays Alternate Items | Y | N |
| Substitution Methods Supported: | | |
| None | Y | N |
| Listing of Alternate Warehouse Locations | Y | N |
| Creates Automatic Back Orders | Y | N |
| Input Cost of Sales for Non-Inventory Items | Y | N |
| Process Credit Card Orders Automatically: | | |
| Input Card Details in Sales Order Screen | Y | N |
| Automatic Approval Processing | Y | N |
| Sales Tax Calculation Based on: | | |
| Single Tax Level Per Ship-to | Y | N |
| Multiple Tax Levels Per Ship-to | Y | N |
| Order Tracking | | |
| Supports Orders Tracking Application | Y | N |
| Screen Display of Open Orders | Y | N |
| Displays Order Information: | | |
| Customer Contact | Y | N |
| Telephone Number | Y | N |

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| Special Requirements and Notes | Y | N |
| Order Date | Y | N |
| Back Order Information/Status | Y | N |
| Order Tracking Notes | Y | N |
| Track Open Order Status: | | |
| Order Number | Y | N |
| Customer Number | Y | N |
| Customer Name | Y | N |
| Customer Purchase Order Number | Y | N |
| Item Number | Y | N |
| Sales Representative | Y | N |
| Ship Date | Y | N |
| Orders Not Shipped Only | Y | N |
| Internet Order Status Query by: | | |
| Customers | Y | N |
| Sales Representatives | Y | N |
| Tracks Status of Back Orders | Y | N |
| Shipping | | |
| Checks Credit Status Prior to Shipping | Y | N |
| Automatically Holds Shipment if Credit Limit Exceeded | Y | N |
| Creates Shipping Documents: | | |
| At Source | Y | N |
| Transfers to Shipping Department | Y | N |
| Define Pick and Pack Document Printing: | | |
| Define Where Documents Will be Printed | Y | N |
| Define When Documents Will Be Printed | Y | N |
| Supports Partial Shipments | Y | N |
| Supports Shipping From Multiple Warehouses | Y | N |
| Enter Ship Complete Notation | Y | N |
| Consolidates Pick Tickets by: | | |
| Item | Y | N |
| Invoicing | | |
| Print Invoice Directly From System | Y | N |
| Delay Invoicing Until All Items Have Been Shipped | Y | N |
| Comment Lines on Invoice | Y | N |
| Indicates All Items Back Ordered | Y | N |
| Non Charge for Back Orders | Y | N |
| Prints Multiple Line Part Descriptions | Y | N |
| Prints Credit Card Number and Authorization | Y | N |
| Applies Customer Deposit to Invoice | Y | N |
| Reports | | |
| Daily Order Analysis: | | |
| Firm Orders | Y | N |
| Quotations | Y | N |
| Back Orders | Y | N |
| Cash Receipts Analysis: | | |
| Gross Revenue | Y | N |
| Returns and Discounts | Y | N |
| Charge Sales | Y | N |
| Cash Receipts | Y | N |
| Checks | Y | N |
| Credit Cards | Y | N |
| Coupons | Y | N |

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| | BusinessVision 32 | QuickBooks |
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| Customer Credit Limit Warning | Y | N |
| Sales History Report Sorted by: | | |
| Invoice Number | Y | N |
| Customer | Y | N |
| Item | Y | N |
| Warehouse | Y | N |
| Salesperson | Y | N |
| Sales History Report Options: | | |
| Last Twelve Months in Separate Columns | Y | N |
| Actual vs Budget: Corporate | Y | N |
| Graphical Presentation | Y | N |
| Salesperson Performance Analysis: | | |
| Gross Sales | Y | N |
| Summary of All Salespeople | Y | N |
| Comparison of Salespeople | Y | N |
| Budgeting | | |
| General Budgeting Module | | |
| Supports Separate Internal Budgeting Module | Y | N |
| Integrates With Third Party Budgeting System | Y | N |
| Supports Budget Roll Up System | Y | N |
| Supports Multiple Year Budgets | Y | N |
| Review Process | | |
| Past Budgets and Results Segregated | Y | N |
| Saves More than One Years Past Data | Y | N |
| Construction of New Budget | | |
| Isolates and Compares Each Line Item | Y | N |
| Comparison Data Presented Graphically | Y | N |
| Input Percentage Growth Rate | Y | N |
| Supports Spreadsheet Budgets: | | |
| Vendor Provides Full Instructions | Y | N |
| General Questions | | |
| Pre Sale Information | | |
| Databases Supported: | | |
| Pervasive.SQL | Y | N |
| Programming Language: | | |
| Cobol | Y | N |
| Object Oriented Language | Y | N |
| Client/Server Structure Supported: | | |
| Two Tier | Y | N |
| Other Client/Server Options: | | |
| Fat Client | Y | N |
| Supports Web-Enabled Employee Facing Applications: | | |
| Core Accounting Applications | Y | N |
| Order Entry | Y | N |
| Order Status Query | Y | N |
| Microsoft Compliance: | | |
| ODBC Compliant | Y | N |
| OLE 2/ActiveX Compliant | Y | N |
| Functions Supported/Required: | | |
| Multi-Currency Accounting | Y | N |
| Bill of Materials | Y | N |
| Job Costing: Manufacturing | Y | N |
| Order Entry | Y | F |

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|--|-------------------|------------|
| POS/Counter Sales | Y | F |
| Document/Image Management | Y | N |
| Manufacturing Functions Required/Supported: | | |
| Assembly/Light Manufacturing | Y | N |
| Inter/Intranet Functions Supported: | | |
| Business to Consumer Commerce | Y | N |
| Business to Business Commerce | Y | N |
| Automatic Credit Card Validation | Y | N |
| Automatic Credit Check and Approval | Y | N |
| Order Acknowledgment | Y | N |
| Order Status Query | Y | N |
| Advance Ship Notice | Y | N |
| Remote Data Entry | Y | N |
| Supports Customer Facing Portal: | | |
| Order Entry | Y | N |
| Order Status Query | Y | N |
| Supports Multi-Currency Transactions: | | |
| Full FASB 52 Compliance | Y | N |
| Accounts Receivable | Y | N |
| Accounts Payable | Y | N |
| Inventory | Y | N |
| General Ledger | Y | N |
| Supports Canadian Tax Reporting: | | |
| Payroll | Y | N |
| Accounts Receivable & Billing | Y | N |
| Vendor Provided Reference List: | | |
| Current Users | Y | N |
| Control and Audit Functions | | |
| Password Security: | | |
| Data Input Fields | Y | N |
| General Operational Questions | | |
| Supports Unlimited Note Fields for: | | |
| General Ledger Accounts | Y | N |
| Journal Entries | Y | N |
| Credit/Debit Transactions | Y | N |
| Other Transactions | Y | N |
| File Recovery Utility | Y | N |
| Transaction Rollback After Crash | Y | N |
| System Integrity Check | Y | N |
| Hot Key Combinations | Y | N |
| Help Screen Indexed to Manual | Y | N |
| Create User-Specific Menus | Y | N |
| User Specific Menu Includes: | | |
| Processes | Y | N |
| Modify Field Names | Y | N |
| G/L Account Number Input Sequence: | | |
| Use Separate Fields for Each Segment | Y | N |
| Specify Default Segment Values | Y | N |
| Search Range of Account Numbers | Y | N |
| Prompts User to Verify Input: | | |
| Each Screen | Y | N |
| Use Single Function Key to Save Input Screen | Y | N |
| Supports Automatic Alert Triggers | Y | N |

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BusinessVision 32 QuickBooks

| | BusinessVision 32 | QuickBooks |
|--|-------------------|------------|
| Supports Exception Management System: | | |
| User Defined Target Values | Y | N |
| User Defined Dollar Trigger | Y | N |
| Automatic Notification of Named Individual | Y | N |
| E-mail Notification Only | Y | N |
| Workflow and Document Management | | |
| Document Management Functions Supported: | | |
| Electronic Imaging | Y | N |
| Recalls Document Automatically | Y | N |
| Display Multiple Documents Simultaneously | Y | N |
| Reports | | |
| Credit Terms Noted on Reports | Y | N |
| Third Party Report Writers Supported: | | |
| Crystal Reports | Y | N |
| F9 | Y | N |
| Other | Y | N |
| Supports Report Libraries | Y | N |
| Report Library Functions Include: | | |
| Change Report Name | Y | N |
| Calculate/Display Business Metrics: | | |
| User Defined Indicators | Y | N |
| Enterprise Metrics | Y | N |
| Automatically Refreshed | Y | N |
| Uses Commonly Available Forms for: | | |
| 1099 | Y | N |
| VAR/Reseller Channel | | |
| Sales Organization: | | |
| VAR/Reseller Channel Only | Y | N |
| Requires Initial Product Certification | Y | N |
| Requires Recurring Product Certification | Y | N |
| Reseller Education Opportunities: | | |
| Regional Seminars | Y | N |
| National Seminars | Y | N |
| National Conferences | Y | N |
| Web-Based Training | Y | N |
| Internet Newsletter | Y | N |
| Internet Chat Rooms with Other Resellers | Y | N |
| Partner Board Drives Software Development | Y | N |
| Resellers Can Access/Download: | | |
| Brochures | Y | N |
| Demos | Y | N |
| Case Histories | Y | N |
| Marketing Campaign Templates | Y | N |
| PowerPoint Presentations | Y | N |
| Industry Specific Modules | | |
| Automotive: Repair and Service | Y | N |
| Automotive: Sales | Y | N |
| Automotive: Supply | Y | N |
| Contractors: HVAC | Y | N |
| Contractors: Plumbing | Y | N |
| Distribution & Warehousing | Y | N |
| Electronics | Y | N |
| Employment Agencies/Contractors | Y | N |

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| Manufacturing: Make-to-Order (Job Shop) | Y | N |
| Manufacturing: Make-to-Stock | Y | N |
| Manufacturing: Process | Y | N |
| Office Equipment Dealers | Y | N |
| Oil and Gas Exploration | Y | N |
| Printing | Y | N |
| Rental/Lease: Equipment | Y | N |
| Restaurants | Y | N |
| Retail | Y | F |
| Telecommunications | Y | N |
| Multi-National Accounting | | |
| Installation and Support | | |
| Local Support Provided in: | | |
| United States | Y | N |
| Canada | Y | N |
| Languages Supported: | | |
| UK/Canadian Terminology | Y | N |
| Basic Information | | |
| Date Format Supported: | | |
| MM/DD/YY | Y | N |
| Supports Euro Currency | Y | N |
| Tax Reporting Options Supported: | | |
| Canadian GST | Y | N |
| European VAT | Y | N |
| Enter G/L Journal Entry in Local Currency | Y | N |
| Print A/R Invoices in Foreign Currencies | Y | N |
| Receive Payment in Foreign Currencies | Y | N |
| Supports Purchasing in Foreign Currencies | Y | N |
| Print A/P Checks in Foreign Currencies | Y | N |
| Supports Hyperinflationary Accounting | Y | N |
| Currency Rate Tables | | |
| Supports Unlimited Currency Rate Tables | Y | N |
| Supports Tracking/Printing to Three Decimals | Y | N |
| Exchange Rates Supported: | | |
| Daily | Y | N |
| Fiscal Period Average | Y | N |
| Supports Report Translation Rates | Y | N |
| Supports "What If?" Translation Queries | Y | N |
| Transaction Entry | | |
| Currency Default Defined by: | | |
| Entity ID | Y | N |
| Customer | Y | N |
| Vendor | Y | N |
| Supports Multiple Currency Transactions | Y | N |
| Supports User-Defined Spot Rates | Y | N |
| Displays Source/Local/Functional Currencies | Y | N |
| Supports Cross Entity Allocations | Y | N |
| Gain/Loss Reporting | | |
| Revaluation Options Supported: | | |
| Specific Accounts | Y | N |
| Specific Transactions | Y | N |
| Transactions Above Threshold Value | Y | N |
| Revaluation Time Periods Supported: | | |

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|--|-------------------|------------|
| Fiscal Period | Y | N |
| Hyperinflationary Revaluation of Fixed Assets | Y | N |
| Calculates Unrealized Gain/Loss for Reporting Only | Y | N |
| Gain/Loss Posting Options: | | |
| Post to Separate G/L Accounts | Y | N |
| Calculate and Post by Currency | Y | N |
| Financial/Management Reporting | | |
| Supports All FASB 52 Guidelines | Y | N |
| Translate any Report into any Currency | Y | N |
| Report Sorting Options: | | |
| By Account by Currency | Y | N |
| By Currency by Account | Y | N |
| By Customer by Currency | Y | N |
| By Vendor by Currency | Y | N |
| By Asset by Currency | Y | N |
| Gain/Loss Reporting Options: | | |
| Sort by Currency | Y | N |
| Manufacturing | | |
| Product Costing | | |
| Cost Components Supported: | | |
| Raw Material | Y | N |
| Labor | Y | N |
| Scrap | Y | N |
| Yield | Y | N |
| Costing Mechanisms Supported: | | |
| Average Cost | Y | N |
| Cost Generation Mode: | | |
| Selective | Y | N |
| Product Costing Reports: | | |
| Single Level Bill of Materials | Y | N |
| Multi-Level Bill of Materials | Y | N |
| Cost Changes | Y | N |
| Shop Floor Control | | |
| Supports Serial/Lot Tracking: | | |
| Single-Level Serial Number Tracking | Y | N |
| Lot Number Tracking | Y | N |

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BusinessVision 32 QuickBooks

1. **Legend** - Presented below is legend for the report presented above. A product can provide a feature right of the box (indicated with a Y), or through the use of a report writer (R), Third Party Add-On Product (T), Source Code Modification (M), Customization (C), or an Added Field (A). In addition, the letter F indicates that the feature is expected to ship in the next release. The feature is not found in the product is indicated by (N).
2. This report was created in part with information obtained from the Accounting Library feature analysis tool, February 2003 edition. You can view a complete description of this product or purchase the Accounting Library for \$395 (standard edition), \$995 (client server edition), or \$1,295 (modifiable edition) by clicking here:
<http://www.accountingsoftwareadvisor.com/topics/ordertal.htm>.
3. You can view a complete listing of the 4,000+ features that we used as a basis for comparing these two products by clicking here:
<http://www.accountingsoftwareadvisor.com/main/features.htm>.
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