

**Comparison of BusinessVision 32 – Client/Server Edition, © 7.0,
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BusinessVision 32 QuickBooks

General Ledger

Chart of Accounts

User Defined Segment Lengths	Y	N
Delete Segments Not Required	Y	N
Copy Range of Accounts to New Reporting Units	Y	N
Copy Chart of Accounts to New:		
Department	Y	N
Profit Center	Y	N
Supports Budget Groups	Y	N
Define Separately Major Structures for:		
Divisions	Y	N
Departments	Y	N
Operating Units	Y	N
Regions	Y	N
Profit Centers	Y	N
Cost Centers	Y	N
Budget Groups	Y	N
Projects	Y	N
Define Valid Accounts for Reporting Units:		
Define Table of Valid Accounts	Y	N
Delete/Add Accounts Automatically	Y	N
Copy Table to New Reporting Unit	Y	N
Define Major Structures Using Tree Diagram	Y	N
Consolidate/Split Reporting Units:		
Consolidate Reporting Units	Y	R
Split Reporting Units	Y	N
Allocation Account Processing:		
Percentage Allocation	Y	N
Allocation Formulas Based Upon:		
G/L Financial Accounts	Y	N
Ending Account Balance	Y	N
Supports Prepaid Expense Tracking Routine:		
Post Expenses Automatically Each Period	Y	N

Transaction Processing

Supports Batch Layout Configurator for:		
Attach Notes Record to Existing Field	Y	N
Input G/L Account Segments in Separate Fields	Y	N
Define Default Segment Combinations	Y	N
Cursor Skips Over Default Segments	Y	N
Holds Invalid Sub-Module Batch in G/L as Unposted	Y	N
Post One-Sided Journal Entry by Password	Y	N
Attach Supporting Documents to Journal Entry:		
Single Document	Y	N
Multiple Documents	Y	N
Number Each Journal Entry Line	Y	N
Journal Entry Templates	Y	N
User Defined Cycles for Recurring Transactions	Y	N
Automatic Reversing Journal Entries	Y	N
User Defined Reversing Period	Y	N
Distribute Costs by User Defined Formulas	Y	N
Distribute Costs to Jobs/Projects:		
Post to Phases and Cost Categories	Y	N
Validates Posting Date	Y	N

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	BusinessVision 32	QuickBooks
Post to Future Periods in Same Fiscal Year	Y	N
Post to Future Periods in Future Fiscal Year	Y	N
Month and Year End Closing		
Clear Posted Transactions in Sub-Modules:		
Automatically at Period End	Y	N
User Defined Purge	Y	N
Control Reports		
Drill Down to Original Transaction:		
Displays Offsetting Entry or Entries	Y	N
Identifies Operator ID	Y	N
Financial Statements		
Financial Snapshots:		
User Defined Financial Snapshots	Y	N
Create Multiple User Specific Snapshots	Y	N
Drill Down to Original Transaction	Y	N
Incorporate Information from Sub-Modules	Y	N
Consolidate Multiple Companies	Y	N
Consolidate Different Charts of Accounts	Y	N
Checks Validity of Consolidation	Y	N
Maintains Multiple Past Years Financial Data:		
Summary Only	Y	N
Detailed or Summary	Y	N
Print Balance Sheet for any Reporting Unit	Y	N
Budget Reports:		
Project Year End Based on YTD Actual	Y	N
Modify Projected Year End Estimate	Y	N
Calculate YTD as Percentage of Annual Budget	Y	N
Reports Exceptions if Budget Projection Exceeded	Y	N
Percentage of Revenue Calculation	Y	R
Calculates Cash Flow Analysis for:		
Current Period vs Prior Period	Y	N
Current Period vs Prior Year	Y	N
Accounts Payable		
Vendor Master File		
Vendor Master File Supports:		
Default Freight Carrier	Y	N
Default FOB Terms	Y	N
Maintain Electronic Copies of Purchase Contracts	Y	N
Attach Vendor Contracts to:		
Master Files	Y	N
Quick Purchase Review:		
Purchases in Previous Years	Y	N
Multiple Default Expense Accounts	Y	N
Default Percentage Distribution	Y	N
User Defined Blanket Payment Terms:		
Grace Period for Discounts Taken	Y	N
User Defined Individual Payment Terms:		
Grace Period for Discounts Taken	Y	N
Maintain Vendor Special Purchasing Instructions	Y	N
Vendor Contact Manager:		
Stores all Applicable Documents	Y	N
Review by Purchase Order	Y	N
Supports Vendor Document Management System:		

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	BusinessVision 32	QuickBooks
Contracts	Y	N
General Correspondence	Y	N
E-mail Documents	Y	N
Documents Linked to Fields and Tables	Y	N
Purchasing Controls		
Supports Purchasing of:		
Direct Materials Only	Y	N
Direct and Indirect (MRO) Materials	Y	N
Purchase Order Types Supported:		
Template	Y	N
Printed	Y	N
Open	Y	N
Hold	Y	N
Received	Y	N
Closed	Y	N
Canceled	Y	N
Supports Non-Nettable Locations	Y	N
Supports Purchase Budgeting by:		
G/L Account	Y	N
Supports Landed Cost Tracking	Y	N
Landed Cost Tracking Functions:		
Display Purchase History for Each Item	Y	N
Display Most Recent Orders from Each Vendor	Y	N
Provides Additional Fields in PO Screens	Y	N
Display Brokers and Contacts	Y	N
Brokerage Fees	Y	N
Tariffs and Exchange Rates	Y	N
Ocean/Air Freight	Y	N
Inland Freight	Y	N
Handling Fees	Y	N
Automatically Prorate Landed Costs to:		
Inventory Items (Stock Available for Resale)	Y	N
Maintains Listing of Qualified Vendors	Y	N
Displays Purchase Order Status for:		
Orders Approved	Y	N
Automatically Displays Item Status Information:		
Minimum Safety Stock	Y	N
Systems Calculates Suggested Order by Location	Y	N
Displays/Compares Usage Information Graphically	Y	N
Automatically Displays Vendor/Item Information:		
Primary Vendor	Y	N
Vendor Part Number	Y	N
Requested or Normal Reorder Quantity	Y	N
Price Break Quantities	Y	N
Automatically Toggle to Alternate Vendor(s)	Y	N
Multiple Ship to Addresses	Y	N
User Defined Special Instructions File	Y	N
Displays Additional Cost Items Automatically	Y	N
Group Similar Items into Single Discount Category	Y	N
Unit of Measure Conversion	Y	N
Tracks Tax Status by Line Item	Y	N
Listing of Alternate Items/Vendors	Y	N
Restricts Orders From Specified Vendors	Y	N

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	BusinessVision 32	QuickBooks
Prints Vendor Part Number on Purchase Order	Y	N
Note Special Internal Receiving Instructions	Y	N
Automatically Reports Discrepancies	Y	N
Hold Invoice Pending Approval	Y	N
G/L Distribution Based on Purchase Order	Y	N
Purchase Order Forms Supported:		
Purchase Order	Y	N
Data Input		
Override Invoice Date as Posting Date	Y	N
Restricts Discounts by Line Item	Y	N
Input Job/Project Costing Details:		
Phase Number	Y	N
Input Inventory Details:		
Quantity Ordered	Y	N
Automatic Segregation of Freight Charges	Y	N
Prorate Freight Charges:		
Prorate to Each Item	Y	N
Distributes Freight to Line Item Based on:		
Dollar Value	Y	N
Automatic Segregation of Sales Taxes	Y	N
Prevents Alteration of Unit Cost	Y	N
Override Default G/L Distribution in Purchase Order	Y	N
Modify G/L Distribution for Posted Invoice	Y	N
Payables Analysis		
Supports 3-Way Invoice Approval	Y	N
Part Pay Invoice for Partial Receipt	Y	N
Screen Review of Invoices Which Are Due:		
By Range of Vendors	Y	N
By Invoice	Y	N
By Bank Account	Y	N
Display of Cash Available	Y	N
Analyze all Obligations in Single Screen:		
Sorted by User Defined Periods	Y	N
Loans Payable	Y	N
Suspend Recurring Payments	Y	N
Automatic Recalculation of Payment Schedule:		
Users Specified Total Payment	Y	N
Exclusion of Specified Invoices	Y	N
Select Specific Vendors	Y	N
Put Vendor on Hold	Y	N
Supports Approval Prior to Check Printing	Y	N
Supports Invoice Adjustments After Check Printing	Y	N
Check Writing		
Check Formats Supported:		
Laser Checks	Y	N
MICR	Y	N
Print Separate Check Remittance Advice	Y	N
Void Check Automatically Reinstates Transactions	Y	N
Prints Message on Check Stub	Y	N
Check Register Before Printing	Y	N
Financial Reports		
Receiving Report:		
Actual Receipts	Y	N

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	BusinessVision 32	QuickBooks
Actual Receipts Sorted by Date (History)	Y	N
Open Purchase Orders Sorted by:		
Inventory Item	Y	N
Cash Requirements Report:		
Sort by Discount Date	Y	N
Statistical History Reports:		
Purchase Orders Written	Y	N
Normal Restock Purchase Orders	Y	N
Accounts Receivable		
Customer Master File		
Supports Order By, Ship to, Paid by Addresses	Y	N
Tracks Specific COD Terms	Y	N
Maintain Electronic Copies of Purchase Contracts	Y	N
Attach Customer Contracts to:		
Master Files	Y	N
Item Pricing Tables	Y	N
Multiple Ship to Addresses	Y	N
Assign Freight Carrier:		
Single Freight Carrier per Customer	Y	A
Separate Freight Carrier per Ship to Address	Y	N
Default Revenue Code	Y	N
Tracks Customer Payment History	Y	R
Calculates Credit Rating Automatically	Y	N
Supports Credit Limit/Hold Functions:		
Customer Master File Flagged Automatically	Y	N
New Orders Blocked Automatically	Y	N
Quick Payment Review:		
Years as a Customer	Y	N
Supports Multiple Contacts Simultaneously for:		
Order By Address	Y	N
Ship to Address	Y	N
Statement Options	Y	N
Statement Includes/Excludes Closed Transactions	Y	N
Customer Contact Manager:		
Unlimited Notes by Date and User	Y	N
Store all Applicable Documents	Y	N
Review by Customer PO/Sales Order	Y	N
Customer Relationship Management		
Integrates Customer Information from:		
Field Sales Force	Y	N
Internal Sales Force	Y	N
Web Sites	Y	N
Maintains all Customer Correspondence:		
E-mail Messages	Y	N
Contracts	Y	N
Miscellaneous Written Correspondence	Y	N
CRM Functionality:		
Customer Contacts	Y	N
Contract Pricing	Y	N
Sales Order Processing	Y	N
CRM Application Integrates with:		
Outlook	Y	N
Exchange	Y	N

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CRM Customers Dynamically Linked to ERP Customers	Y	N
CRM Accounts Created as ERP Customer Defined	Y	N
ERP Customers Created as CRM Customers Created	Y	N
CRM Sales Opportunities Become ERP Sales Orders	Y	N
Integrates with Contact Management System:		
ACT! 2000	Y	N
Goldmine	Y	N
Maximizer	Y	N
Invoicing		
Automatic User Defined Invoice Numbering	Y	N
Assign Posting Date/Period vs. Invoice Date	Y	N
Future Due Invoicing	Y	N
Supports Contract Invoicing:		
Parties Involved	Y	N
Contract Terms and Dates	Y	N
Invoice Dates and Amounts	Y	N
Payment Terms	Y	N
Attach Contract Documents to Customer Master	Y	N
Contract Price Management:		
Flat Percentage Discount off Retail	Y	N
Customer Specific Pricing Matrix	Y	N
Automatic Credit Check	Y	N
Credit Cost of Goods Sold by:		
Line Item	Y	N
Revenue Code	Y	N
Customer Code	Y	N
User Override	Y	N
Prints Multiple Copies Automatically	Y	N
Supports Debit and Credit Memos	Y	N
Supports Reason Codes for Debit/Credit Memos	Y	N
Debit/Credit Memo Automatically References Original Invoice	Y	N
Mailing Labels	Y	N
Supports Financing Plans	Y	N
Cash Receipts		
Supports Multiple Bank Accounts	Y	N
Look Up Customer by Invoice Number	Y	N
Supports Unidentified Receipts Processing	Y	N
Override Default G/L Account Distributions	Y	N
Accept non-A/R Cash Receipts	Y	N
Includes Open Credits Automatically	Y	N
Credits Payments to O/S Finance Charges:		
User Can Override	Y	N
Supports Variable Payment Terms:		
Fixed	Y	N
Time Based	Y	N
Insert Cash Receipt Explanation	Y	N
User Defined Purge of Paid Invoices	Y	N
Debt Collection		
Statement Displays A/R Balance	Y	N
Automatically Send Statements Electronically:		
E-Mail	Y	N
Reprint Posted Invoices	Y	N
Compounding of Finance Charges	Y	N

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	BusinessVision 32	QuickBooks
Control Reports		
Sort Tax Register by Responsible Agency	Y	N
Financial Reports		
Sales Analysis by:		
Product Line	Y	N
Region	Y	N
Department	Y	N
Store	Y	N
Gross Profit Analysis by:		
Customer	Y	N
Customer Category	Y	N
Product	Y	N
Product Line	Y	N
Sales Representative	Y	N
Region	Y	N
Department	Y	N
Store	Y	N
Gross Profit Expressed as:		
Dollar	Y	N
Percentage of Revenue	Y	N
Rank Customers by:		
Dollar Volume	Y	N
Payroll		
Employee Files		
Basic Employee Information:		
Marital Status	Y	A
Job Class	Y	A
Date of Review	Y	A
Termination Date	Y	A
Pay Periods Supported:		
10 Pay Periods Per Year	Y	N
13 Pay Periods Per Year	Y	N
Assigns Default Expense Distribution:		
Multiple Cost Accounts	Y	N
Multiple Departments	Y	N
Deduction Calculations:		
User Defined	Y	N
Record, Track, and Deduct Advances	Y	N
Supports Local Union Benefit Reporting	Y	A
Deduction Features Supported:		
Garnishments	Y	N
Other Legal Actions	Y	N
Voluntary Deductions	Y	N
Prevents Accrual During Unpaid Leave	Y	N
Accrues and Tracks Other Paid Leave	Y	N
Tracks Workers Compensation Information	Y	A
Calculates Employer Contribution to Retirement Funds	Y	N
Direct Deposit	Y	N
Vendor Provided Tax Tables:		
Local Withholding	Y	N
SUTA	Y	N
Human Resource Management		
Payroll Benefits Administration	Y	N

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	BusinessVision 32	QuickBooks
Employee Tracking	Y	N
Time and Attendance Administration	Y	N
Payroll/Benefits Budgeting	Y	N
Definitions and Specifications:		
Position Definitions	Y	N
Supports On-Line Forms and Research for:		
Job Descriptions	Y	N
Imaging/Employee Photos	Y	N
Canadian Payroll Processing		
Supports Registered Retirement Programs	Y	N
Vendor Provided Canadian Tax Tables:		
Federal Income Tax	Y	N
Quebec Income Tax	Y	N
CPP	Y	N
QPP	Y	N
E1	Y	N
Quebec Health Insurance	Y	N
Canadian Payroll Reporting:		
Prints T4's	Y	N
Prints T4A's	Y	N
Prints Releve1's	Y	N
Remittance Report	Y	N
Record of Employment	Y	N
Receiver General Summary Report	Y	N
RSP Contributions Report	Y	N
Data Input and Cost Distribution		
Multiple State/Province Processing for One Employee	Y	N
System Prepared Worksheet	Y	N
Assigns Employer Taxes to Multiple Destinations	Y	N
Calculates Taxes Automatically:		
Workman's Compensation	Y	N
Pay Withholding and FICA From Payroll	Y	N
Repay Deductions from Payroll Module	Y	N
Payroll Check Writing		
Print Checks by:		
Department	Y	N
Flags Negative Checks	Y	N
Void Check With Auto Reverse	Y	N
Supports Direct Deposit	Y	N
Prints Facsimile Checks	Y	N
Payroll Check Reconciliation	Y	N
Control Reports		
General Ledger Distribution Report	Y	N
Direct Deposit Report	Y	N
Voided Checks	Y	N
Financial Reports		
Departmental Payroll Report	Y	N
Payroll Cost Report Date Ranges:		
User Defined Date Ranges	Y	N
Inventory		
Inventory Master File		
Define Procurement Code (Make/Buy)	Y	N
Group Parts Using Similarities	Y	N

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	BusinessVision 32	QuickBooks
Supports Negative On-Hand Quantities	Y	N
Item File Includes Technical Specifications:		
Drawing Numbers	Y	N
Display Mechanical Drawings	Y	N
Schematic Diagrams	Y	N
Technical Specifications Text	Y	N
Parts Lists	Y	N
Jump to Component Technical Specifications	Y	N
Item File Supports Item Picture	Y	N
Supports Serial Numbering	Y	N
Identify Customer(s) from Serial/Lot Number	Y	N
Supports Bar Code Tracking:		
Material Receipt	Y	N
Inventory Stock Count	Y	N
Shipping Weight	Y	A
Inventory Costing Method:		
LIFO	Y	N
FIFO	Y	N
Weighted Average	Y	N
Normal Vendor:		
ID Number	Y	N
Vendor Part Number	Y	N
Converts Item Number to Vendor Number	Y	N
Last Purchase Date	Y	N
Last Unit Cost	Y	N
Alternate Vendors	Y	N
Copy Vendor Information for New Items	Y	N
Sales Tax Rate	Y	N
Excise Tax Rate	Y	A
Pricing Conventions:		
Multiple Price Levels	Y	N
Percentage of Actual Cost	Y	N
List Price	Y	N
Blanket Discount	Y	N
Item Volume Discount	Y	N
Item Costing	Y	N
Supports Warehouse Level:		
Item Pricing	Y	N
Costing	Y	N
Pricing	Y	N
Customer Price Matrix Options:		
Customer All Items	Y	N
Customer by Item	Y	N
Customer by Item Group	Y	N
Customer by Product Class	Y	N
Customer Type All Items	Y	N
Customer Type by Item	Y	N
Other Customer Contract Options:		
Copy Existing Rate Table	Y	N
Reorder Conventions:		
Automatic	Y	N
Maximum Stock Level	Y	N
Inventory Control/Assembly Systems		

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	BusinessVision 32	QuickBooks
Supports Multiple Warehouses	Y	N
Multi-Warehouse Communications Protocols:		
On-Line With Host System	Y	N
Multiple Units of Measure for Same Item	Y	N
Supports Kits/Bill of Materials:		
Multi-Level Bill of Materials	Y	N
Calculates Yield for Whole Bill	Y	N
Calculates Yield for Individual Components	Y	N
Bill of Material Types Supported:		
Manufacturing	Y	N
Cross Reference Bill of Materials to:		
Drawing Number	Y	N
Engineering Change Number	Y	N
Engineering Change Date	Y	N
Vendor Part Numbers	Y	N
Bill of Materials Includes:		
Labor Costs	Y	N
Machine Set Up Costs	Y	N
Machine Run Time Cost	Y	N
Scrap Factors	Y	N
Shrinkage	Y	N
As-Required Floor Stock	Y	N
Outside Processing/Subcontractor Costs	Y	N
Overhead Costs	Y	N
Maintains Detailed Costs at Component Level	Y	N
Roll up Costs on User Specified Part Number	Y	N
Copy Existing BOM to New Bill of Materials:		
Copy Entire Bill of Materials	Y	N
Copy Specific Sub-Assemblies	Y	N
Supports Template Bills of Materials	Y	N
Supports Phantom Bills for What If Analysis	Y	N
Supports Sub Assembly Tracking and Assembly	Y	N
Supports Kit Disassembly	Y	N
Supports Warehouse Transfers:		
Supports Menu Functions for Transfers	Y	N
Data Input and Cost Distribution		
Price Change Conventions:		
Entire Customer Table	Y	N
Product Line	Y	N
Define Percentage Margin Required	Y	N
Time Based Discount Pricing	Y	N
Price Discounts Supported:		
By Individually Selected Items Only	Y	N
By Product Line	Y	N
By Inventory Category	Y	N
Maintains On Hand, Orders, Purchases, and Expected Arrivals	Y	N
Supports Contract Shipments	Y	N
Split Case and Other Fractional Selling	Y	N
Supports Bar Code Readers	Y	N
Freezes Inventory While Taking a Physical Count	Y	N
Prints Count Sheets and Inventory Tags	Y	N
Physical Inventory Reconciliation Routine	Y	N
Tracks Transaction History Audit Trail Per Item	Y	N

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	BusinessVision 32	QuickBooks
Adjust Inventory:		
Scrap	Y	A
Receiving Activities		
Recognizes Liability at Receipt	Y	N
Supports Receiving Activities for:		
Office Supplies	Y	N
Fixed Assets	Y	N
Sub Assemblies to be Placed into Stock	Y	N
Finished Goods to be Place into Stock	Y	N
Transfers From Another Warehouse	Y	N
Customer Returns (to be Resold)	Y	N
Input Multiple Receipt Dates Per Line Item	Y	N
Supports Input During Receipt:		
User's Lot Numbers	Y	N
Unit of Measure Conversions:		
Purchase to Stocking	Y	N
Multiple Stocking Units of Measure	Y	N
Stocking to Selling	Y	N
Receives Entire Purchase Order Automatically	Y	N
Receives Entire Purchase Order With Exceptions	Y	N
Unlimited Note Field to Explain Material Rejections	Y	N
Stock Return Creates Automatic Debit Transaction	Y	N
Stop Payment on Purchase	Y	N
Automatic Shipping Orders for Back Ordered Items	Y	N
Shipping/Withdrawal Activities		
Specifies Serial Number Items to be Shipped	Y	N
Prints Shipping/Withdrawal Documents:		
Shipping Pick Lists	Y	N
Packing Lists	Y	N
Shipping Labels	Y	N
Financial Reports		
On-Line Query Functions:		
By Warehouse	Y	N
Component Status of Specified Parent Item	Y	N
Open Sales Order Details	Y	N
Quick Item Snapshot:		
Quantity Committed to Sales/Work Orders	Y	N
Average Sales Volume Per Month	Y	N
Last 12 Months Sales Displayed Graphically	Y	N
Last Receipt Date	Y	N
Last Receipt Quantity	Y	N
Average Price	Y	N
Average Percentage Margin	Y	N
Inventory Activity Report:		
By Product Class	Y	N
Quantity Purchased	Y	N
Quantity Sold	Y	N
Bill of Materials Reports:		
Single Level	Y	N
Multi-Level	Y	N
Indented	Y	N
Where Used Report:		
Component	Y	N

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Assembly	Y	N
Receiving Report	Y	N
Tracks Profits by Salesperson	Y	N
Inventory Analysis:		
Percentage Profitability	Y	N
Dollar Profitability	Y	N
Item	Y	N
Product Line	Y	N
Customer Contract Price List	Y	N
Job/Project Costing		
Job Initiation		
Supports Job/Project Types for:		
Projects	Y	N
Service Management	Y	N
Architectural and Engineering	Y	N
Legal	Y	N
Professional Service Organization	Y	N
Job Types Supported:		
Multi-Year Project (No WIP)	Y	N
Job Definition File Contains:		
Unlimited Job Description Field	Y	N
Start Date	Y	N
Projected End Date	Y	N
Job/Project Front Office Support:		
Document Management	Y	N
Assigns Default Billing Rates by:		
Client	Y	N
Billing Formats Supported:		
Fixed Fee	Y	N
Mixed Fixed Fee / Time & Expense	Y	N
Bill to Functions Supported:		
Separate Work for and Bill to Addresses	Y	N
Bill to Related Client Number	Y	N
Bill to Unrelated Third Party	Y	N
Tracks Start/End Dates for:		
Job/Project	Y	A
Tracks Costs for:		
Indirect Labor	Y	N
Indirect Material	Y	N
General Overhead Costs	Y	N
Data Input and Cost Distribution		
Supports Terminals in the Field	Y	N
Data Input Method:		
Both	Y	N
Input Data Only One Time	Y	N
Supports Remote Off-line Data Entry and Update	Y	N
Standard Costing	Y	N
Supports Classification of Labor	Y	N
User Defined Labor Burden:		
Percentage of Direct Labor Cost	Y	N
Job Control		
Job Tracking Functions Supported:		
Supports Unlimited Notes Field	Y	N

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Task Start and Projected Completion Dates	Y	N
Cost Analysis and Reports		
Detailed Cost by Phase and Category	Y	N
Variance Analysis	Y	N
Reports Cost Review by:		
User Defined Time Period	Y	N
Job Invoicing and Accounts Receivable		
Post Invoices Generated in Accounts Receivable	Y	N
Post Invoices Generated in Order Entry	Y	N
Pre Billing Edit Routines:		
Close Job with Outstanding Transactions	Y	N
Close Job with no Prior Billing	Y	N
Tracks Payment History	Y	N
Order Entry		
General Questions		
Primarily Designed for:		
Wholesale Distribution	Y	N
Light Manufacturing	Y	N
Commercial Counter Sales	Y	N
Consumer Telephone Sales	Y	N
Retail Point of Sale	Y	N
Supports Cash Drawer	Y	N
Cash Drawer Balancing	Y	N
Calculates Change Due	Y	N
Supports Payroll Timekeeping:		
Hours Plus Commission	Y	N
Salary Plus Commission	Y	N
Supports All Inventory Functions	Y	N
Supports Restocking	Y	N
Supports Bar Code Reader	Y	N
Prints Price Labels	Y	N
Order Receipt		
Supports Contact Management System	Y	N
Internet Commerce Options:		
Business to Business Commerce	Y	N
Business to Consumer Commerce	Y	N
After-the-Fact Order Processing	Y	N
Allows 24x7 Access Even if Back Office System Down	Y	N
Display General Catalogue	Y	N
Display Customer Specific Catalogue	Y	N
Display Customer Specific Pricing	Y	N
Supports Customer Request for Quote	Y	N
Input Customer Specific Requirements	Y	N
Secure Credit Card Processing	Y	N
Order Acknowledgment	Y	N
Advance Ship Notice	Y	N
Update Field Sales Orders via:		
Batch Update After-the-Fact	Y	N
On-Line Internet Access	Y	N
Supports Input of New Customer	Y	N
Supports One Time Customers	Y	N
Assigns New Account Numbers	Y	N
Automatic Order Numbering	Y	N

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	BusinessVision 32	QuickBooks
Customer Lookup Options Supported:		
Name/Partial Name	Y	N
Telephone Number	Y	N
Sales Order Number	Y	N
Workbench Includes Buttons to Launch:		
Margin Analysis Application	Y	N
Item Availability Detailed Analysis	Y	N
Displays Technical Specifications	Y	N
Displays Schematic Diagrams	Y	N
Displays Item Picture	Y	N
Supports Special Sales	Y	N
Special Sale Time Limit Based on:		
Ship Date	Y	N
Supports Multiple Classes of Sales:		
Cash	Y	N
Credit	Y	N
Layaway	Y	N
Credit Card	Y	N
Partial Payment	Y	N
Coupons	Y	N
Prepares Quotations	Y	N
Automatically Transmit Quotation Electronically:		
FAX Transmission	Y	N
E-Mail Transmission	Y	N
Order Entry / CRM Linkages Supported:		
Order Entry Quote Flows to CRM	Y	N
Order Entry Order Flows to CRM	Y	N
Converts Quotation to Firm Order	Y	N
Prints Acknowledgments	Y	N
Duplicate Others Customers' Orders	Y	N
Supports Special Customer Requirements	Y	N
Maintains Standing Orders	Y	N
Retention of Repeat Orders	Y	N
Automatic Credit Check	Y	N
Credit Check Includes Current Order	Y	N
Send Invoice Copies Automatically:		
Print Format	Y	N
FAX	Y	N
E-Mail	Y	N
Holds Order Until Credit Acceptable	Y	N
Multiple Transaction Types Per Order	Y	N
Segregates Drop Shipments by Location	Y	N
Automatic Inventory Check	Y	N
Displays Best Price Calculations	Y	N
Displays Quantity Price Breaks	Y	N
Price Discounts Based on:		
Item Quantity	Y	N
Supports Margin Analysis:		
Displays Percentage Margin	Y	N
Input Percentage Discount	Y	N
Displays Expected Arrival Date	Y	N
Displays Alternate Items	Y	N
Substitution Methods Supported:		

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	BusinessVision 32	QuickBooks
None	Y	N
Listing of Alternate Warehouse Locations	Y	N
Creates Automatic Back Orders	Y	N
Input Cost of Sales for Non-Inventory Items	Y	N
Process Credit Card Orders Automatically:		
Input Card Details in Sales Order Screen	Y	N
Automatic Approval Processing	Y	N
Sales Tax Calculation Based on:		
Single Tax Level Per Ship-to	Y	N
Multiple Tax Levels Per Ship-to	Y	N
Order Tracking		
Supports Orders Tracking Application	Y	N
Screen Display of Open Orders	Y	N
Displays Order Information:		
Customer Contact	Y	N
Telephone Number	Y	N
Special Requirements and Notes	Y	N
Order Date	Y	N
Back Order Information/Status	Y	N
Order Tracking Notes	Y	N
Track Open Order Status:		
Order Number	Y	N
Customer Number	Y	N
Customer Name	Y	N
Customer Purchase Order Number	Y	N
Item Number	Y	N
Sales Representative	Y	N
Ship Date	Y	N
Orders Not Shipped Only	Y	N
Internet Order Status Query by:		
Customers	Y	N
Sales Representatives	Y	N
Tracks Status of Back Orders	Y	N
Shipping		
Checks Credit Status Prior to Shipping	Y	N
Automatically Holds Shipment if Credit Limit Exceeded	Y	N
Creates Shipping Documents:		
At Source	Y	N
Transfers to Shipping Department	Y	N
Define Pick and Pack Document Printing:		
Define Where Documents Will be Printed	Y	N
Define When Documents Will Be Printed	Y	N
Supports Partial Shipments	Y	N
Supports Shipping From Multiple Warehouses	Y	N
Enter Ship Complete Notation	Y	N
Consolidates Pick Tickets by:		
Item	Y	N
Invoicing		
Print Invoice Directly From System	Y	N
Delay Invoicing Until All Items Have Been Shipped	Y	N
Comment Lines on Invoice	Y	N
Indicates All Items Back Ordered	Y	N
Non Charge for Back Orders	Y	N

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	BusinessVision 32	QuickBooks
Prints Multiple Line Part Descriptions	Y	N
Prints Credit Card Number and Authorization	Y	N
Applies Customer Deposit to Invoice	Y	N
Reports		
Daily Order Analysis:		
Firm Orders	Y	N
Quotations	Y	N
Back Orders	Y	N
Cash Receipts Analysis:		
Gross Revenue	Y	N
Returns and Discounts	Y	N
Charge Sales	Y	N
Cash Receipts	Y	N
Checks	Y	N
Credit Cards	Y	N
Coupons	Y	N
Customer Credit Limit Warning	Y	N
Sales History Report Sorted by:		
Invoice Number	Y	N
Customer	Y	N
Item	Y	N
Warehouse	Y	N
Salesperson	Y	N
Sales History Report Options:		
Last Twelve Months in Separate Columns	Y	N
Actual vs Budget: Corporate	Y	N
Graphical Presentation	Y	N
Salesperson Performance Analysis:		
Gross Sales	Y	N
Summary of All Salespeople	Y	N
Comparison of Salespeople	Y	N
Budgeting		
General Budgeting Module		
Supports Separate Internal Budgeting Module	Y	N
Integrates With Third Party Budgeting System	Y	N
Supports Budget Roll Up System	Y	N
Supports Multiple Year Budgets	Y	N
Review Process		
Past Budgets and Results Segregated	Y	N
Saves More than One Years Past Data	Y	N
Construction of New Budget		
Isolates and Compares Each Line Item	Y	N
Comparison Data Presented Graphically	Y	N
Input Percentage Growth Rate	Y	N
Supports Spreadsheet Budgets:		
Vendor Provides Full Instructions	Y	N
General Questions		
Pre Sale Information		
Client Operating System:		
Windows 2000	Y	N
Server Operating System:		
Windows 2000	Y	N
Databases Supported:		

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	BusinessVision 32	QuickBooks
Pervasive.SQL	Y	N
Programming Language:		
Cobol	Y	N
Object Oriented Language	Y	N
Client/Server Structure Supported:		
Two Tier	Y	N
Other Client/Server Options:		
Fat Client	Y	N
Supports Web-Enabled Employee Facing Applications:		
Core Accounting Applications	Y	N
Order Entry	Y	N
Order Status Query	Y	N
Microsoft Compliance:		
ODBC Compliant	Y	N
OLE 2/ActiveX Compliant	Y	N
Functions Supported/Required:		
Multi-Currency Accounting	Y	N
Sales/Use Tax Reporting	Y	N
Bill of Materials	Y	N
Job Costing: Manufacturing	Y	N
POS/Counter Sales	Y	N
Document/Image Management	Y	N
Manufacturing Functions Required/Supported:		
Assembly/Light Manufacturing	Y	N
Inter/Intranet Functions Supported:		
Business to Consumer Commerce	Y	N
Business to Business Commerce	Y	N
Automatic Credit Card Validation	Y	N
Automatic Credit Check and Approval	Y	N
Order Acknowledgment	Y	N
Order Status Query	Y	N
Advance Ship Notice	Y	N
Remote Data Entry	Y	N
Supports Customer Facing Portal:		
Order Entry	Y	N
Order Status Query	Y	N
Supports Multi-Currency Transactions:		
Full FASB 52 Compliance	Y	N
Accounts Receivable	Y	N
Accounts Payable	Y	N
Inventory	Y	N
General Ledger	Y	N
Supports Canadian Tax Reporting:		
Payroll	Y	N
Accounts Receivable & Billing	Y	N
Features Disk/CD	Y	N
Vendor Provided Reference List:		
Current Users	Y	N
Vendor Web Site / Internet Options:		
On-Line Demos	Y	N
Screen Shots	Y	N
Sample Reports	Y	N
Download Software Patches	Y	N

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BusinessVision 32 QuickBooks

	BusinessVision 32	QuickBooks
Purchase and Installation		
Copy Master Files From Existing Company	Y	N
Control and Audit Functions		
Password Security:		
Reports	Y	N
Data Input Fields	Y	N
General Operational Questions		
Supports Unlimited Note Fields for:		
General Ledger Accounts	Y	N
Journal Entries	Y	N
Credit/Debit Transactions	Y	N
Other Transactions	Y	N
File Recovery Utility	Y	N
Transaction Rollback After Crash	Y	N
System Integrity Check	Y	N
Hot Key Combinations	Y	N
Help Screen Indexed to Manual	Y	N
Create User-Specific Menus	Y	N
User Specific Menu Includes:		
Processes	Y	N
Add User-Defined Reports to Standard Menu	Y	N
Use Enter Key for Data Input	Y	N
Modify Field Names	Y	N
G/L Account Number Input Sequence:		
Use Separate Fields for Each Segment	Y	N
Specify Default Segment Values	Y	N
Search Range of Account Numbers	Y	N
Prompts User to Verify Input:		
Each Screen	Y	N
Use Single Function Key to Save Input Screen	Y	N
Supports Automatic Alert Triggers	Y	N
Supports Exception Management System:		
User Defined Target Values	Y	N
User Defined Dollar Trigger	Y	N
Automatic Notification of Named Individual	Y	N
E-mail Notification Only	Y	N
Workflow and Document Management		
Document Management Functions Supported:		
Electronic Imaging	Y	N
Recalls Document Automatically	Y	N
Display Multiple Documents Simultaneously	Y	N
Reports		
Report Queuing	Y	N
Credit Terms Noted on Reports	Y	N
Third Party Report Writers Supported:		
Crystal Reports	Y	N
F9	Y	N
Other	Y	N
Supports Report Libraries	Y	N
Report Library Functions Include:		
Change Report Name	Y	N
Calculate/Display Business Metrics:		
User Defined Indicators	Y	N

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	BusinessVision 32	QuickBooks
Information Displayed on Single/Linked Screen	Y	N
Enterprise Metrics	Y	N
Automatically Refreshed	Y	N
Business Metrics Delivery Options:		
Dashboards	Y	N
Metrics Refreshed Automatically	Y	N
Uses Commonly Available Forms for:		
1099	Y	N
VAR/Reseller Channel		
Sales Organization:		
VAR/Reseller Channel Only	Y	N
Requires Initial Product Certification	Y	N
Requires Recurring Product Certification	Y	N
Reseller Education Opportunities:		
Regional Seminars	Y	N
National Seminars	Y	N
National Conferences	Y	N
Web-Based Training	Y	N
Internet Newsletter	Y	N
Internet Chat Rooms with Other Resellers	Y	N
Internet Listing of Add-On Products	Y	N
Partner Board Drives Software Development	Y	N
Resellers Can Access/Download:		
Brochures	Y	N
Demos	Y	N
Case Histories	Y	N
Marketing Campaign Templates	Y	N
PowerPoint Presentations	Y	N
Industry Specific Modules		
Automotive: Repair and Service	Y	N
Automotive: Sales	Y	N
Automotive: Supply	Y	N
Contractors: HVAC	Y	N
Contractors: Plumbing	Y	N
Distribution & Warehousing	Y	N
Electronics	Y	N
Employment Agencies/Contractors	Y	N
Manufacturing: Make-to-Order (Job Shop)	Y	N
Manufacturing: Make-to-Stock	Y	N
Manufacturing: Process	Y	N
Office Equipment Dealers	Y	N
Oil and Gas Exploration	Y	N
Printing	Y	N
Rental/Lease: Equipment	Y	N
Restaurants	Y	N
Retail	Y	N
Telecommunications	Y	N
Multi-National Accounting		
Installation and Support		
Local Support Provided in:		
United States	Y	N
Canada	Y	N
Languages Supported:		

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	BusinessVision 32	QuickBooks
UK/Canadian Terminology	Y	N
Basic Information		
Date Format Supported:		
MM/DD/YY	Y	N
Supports Euro Currency	Y	N
Tax Reporting Options Supported:		
Canadian GST	Y	N
European VAT	Y	N
Enter G/L Journal Entry in Local Currency	Y	N
Print A/R Invoices in Foreign Currencies	Y	N
Receive Payment in Foreign Currencies	Y	N
Supports Purchasing in Foreign Currencies	Y	N
Print A/P Checks in Foreign Currencies	Y	N
Supports Hyperinflationary Accounting	Y	N
Currency Rate Tables		
Supports Unlimited Currency Rate Tables	Y	N
Supports Tracking/Printing to Three Decimals	Y	N
Exchange Rates Supported:		
Daily	Y	N
Fiscal Period Average	Y	N
Supports Report Translation Rates	Y	N
Supports "What If?" Translation Queries	Y	N
Transaction Entry		
Currency Default Defined by:		
Entity ID	Y	N
Customer	Y	N
Vendor	Y	N
Supports Multiple Currency Transactions	Y	N
Supports User-Defined Spot Rates	Y	N
Displays Source/Local/Functional Currencies	Y	N
Supports Cross Entity Allocations	Y	N
Gain/Loss Reporting		
Revaluation Options Supported:		
Specific Accounts	Y	N
Specific Transactions	Y	N
Transactions Above Threshold Value	Y	N
Revaluation Time Periods Supported:		
Fiscal Period	Y	N
Hyperinflationary Revaluation of Fixed Assets	Y	N
Calculates Unrealized Gain/Loss for Reporting Only	Y	N
Gain/Loss Posting Options:		
Post to Separate G/L Accounts	Y	N
Calculate and Post by Currency	Y	N
Financial/Management Reporting		
Supports All FASB 52 Guidelines	Y	N
Translate any Report into any Currency	Y	N
Report Sorting Options:		
By Account by Currency	Y	N
By Currency by Account	Y	N
By Customer by Currency	Y	N
By Vendor by Currency	Y	N
By Asset by Currency	Y	N
Gain/Loss Reporting Options:		

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	BusinessVision 32	QuickBooks
Sort by Currency	Y	N
Manufacturing		
Product Costing		
Cost Components Supported:		
Raw Material	Y	N
Labor	Y	N
Scrap	Y	N
Yield	Y	N
Costing Mechanisms Supported:		
Average Cost	Y	N
Cost Generation Mode:		
Selective	Y	N
Product Costing Reports:		
Single Level Bill of Materials	Y	N
Multi-Level Bill of Materials	Y	N
Cost Changes	Y	N
Shop Floor Control		
Supports Serial/Lot Tracking:		
Single-Level Serial Number Tracking	Y	N
Lot Number Tracking	Y	N

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