

Comparison Report

--1-- BASE PRODUCT: Sage BusinessVision - Client/Server Edition 7.0, Sage Software (ACCPAC Division)

--2-- TARGET PRODUCT: QuickBooks Enterprise, © 6.0, Intuit, Inc.

Sage BusinessVision - Client

QuickBooks Enterprise, ©

Look for the Legend to explain the report information at the bottom of report

General Ledger

Chart of Accounts

Copy Chart of Accounts to New:

Department

Y

N

Profit Center

Y

N

G/L Account Code Supports:

Allocation Accounts

Y

N

Event/Project Costing Accounts

Y

N

Define Separately Major Structures for:

Operating Units

Y

N

Allocation Account Processing:

Single Allocation

Y

N

Percentage Allocation

Y

N

Forces Zero Ending Balance

Y

N

Allocation Formulas Based Upon:

G/L Financial Accounts

Y

N

Supports Prepaid Expense Tracking Routine:

Post Expenses Automatically Each Period

Y

N

Transaction Processing

Supports Batch Layout Configurator for:

Attach Notes Record to Existing Field

Y

N

Holds Invalid Sub-Module Batch in G/L as Unposted

Y

N

Post One-Sided Journal Entry by Password

Y

N

Supports Unlimited Note Fields for:

Batch Header Record

Y

N

Attach Supporting Documents to Journal Entry:

Single Document

Y

N

Multiple Documents

Y

N

Launch/View Document Automatically

Y

N

Distribute Costs by User Defined Formulas

Y

N

Distribute Costs to Jobs/Projects:

Post to Phases and Cost Categories

Y

N

Validates Posting Date

Y

N

Month and Year End Closing

Clear Posted Transactions in Sub-Modules:

Automatically at Period End

Y

N

Control Reports

Drill Down to Original Transaction:

Displays Offsetting Entry or Entries

Y

N

Identifies Operator ID

Y

N

Financial Statements

Financial Snapshots:

User Defined Financial Snapshots

Y

R

Create Multiple User Specific Snapshots

Y

R

Consolidate Different Charts of Accounts

Y

R

Checks Validity of Consolidation	Y	N
Print Balance Sheet for any Reporting Unit	Y	R
Budget Reports:		
Project Year End Based on YTD Actual	Y	R
Modify Projected Year End Estimate	Y	R
Calculate YTD as Percentage of Annual Budget	Y	R
Reports Exceptions if Budget Projection Exceeded	Y	R
Percentage of Revenue Calculation	Y	R
Accounts Payable		
Vendor Master File		
Vendor Master File Supports:		
Multiple Order-From Contacts	Y	N
Multiple Ship-From Contacts	Y	N
Multiple Pay-to Contacts	Y	N
Multiple Default Expense Accounts	Y	N
Default Percentage Distribution	Y	N
Vendor Contact Manager:		
Stores all Applicable Documents	Y	N
Purchasing Controls		
Supports Purchasing of:		
Direct Materials Only	Y	N
Purchase Order Types Supported:		
Hold	Y	N
Canceled	Y	N
Supports Landed Cost Tracking	Y	N
Blanket Orders	Y	N
Displays Purchase Order Status for:		
Orders Approved	Y	N
Automatically Displays Item Status Information:		
Minimum Safety Stock	Y	A
Systems Calculates Suggested Order by Location	Y	N
Displays/Compares Usage Information Graphically	Y	N
Automatically Displays Vendor/Item Information:		
Primary Vendor	Y	N
Requested or Normal Reorder Quantity	Y	N
Price Break Quantities	Y	N
Automatically Toggle to Alternate Vendor(s)	Y	N
Group Similar Items into Single Discount Category	Y	N
Unit of Measure Conversion	Y	N
Listing of Alternate Items/Vendors	Y	N
Restricts Orders From Specified Vendors	Y	N
Automatically Reports Discrepancies	Y	R
Hold Invoice Pending Approval	Y	N
Data Input		
Override Invoice Date as Posting Date	Y	N
Restricts Discounts by Line Item	Y	N
Input Job/Project Costing Details:		
Phase Number	Y	N
Prorate Freight Charges:		
Prorate to Each Item	Y	N
Payables Analysis		
Part Pay Invoice for Partial Receipt	Y	N
Suspend Recurring Payments	Y	N
Automatic Recalculation of Payment Schedule:		
Users Specified Total Payment	Y	N
Exclusion of Specified Invoices	Y	N
Select Specific Vendors	Y	N
Put Vendor on Hold	Y	N
Supports Approval Prior to Check Printing	Y	N
Supports Invoice Adjustments After Check Printing	Y	N

Check Writing

Check Formats Supported:

MICR Y T

Check Register Before Printing Y N

Financial Reports

Open Purchase Orders Sorted by:

Inventory Item Y R

Statistical History Reports:

Purchase Orders Written Y R

Normal Restock Purchase Orders Y R

Accounts Receivable**Customer Master File**

Supports Order By, Ship to, Paid by Addresses Y N

Tracks Specific COD Terms Y N

Assign Freight Carrier:

Single Freight Carrier per Customer Y A

Separate Freight Carrier per Ship to Address Y N

Item Substitution Notation Y N

Default Revenue Code Y N

Calculates Credit Rating Automatically Y R

Supports Credit Limit/Hold Functions:

New Orders Blocked Automatically Y N

Quick Payment Review:

Years as a Customer Y A

Supports Multiple Contacts Simultaneously for:

Order By Address Y N

Statement Options Y N

Statement Includes/Excludes Closed Transactions Y N

Customer Contact Manager:

Unlimited Notes by Date and User Y T

Store all Applicable Documents Y T

Customer Relationship Management

CRM Functionality:

Customer Contacts Y T

Integrates with Contact Management System:

Maximizer Y N

Invoicing

Automatic User Defined Invoice Numbering Y N

Assign Posting Date/Period vs. Invoice Date Y N

Overdue Account Flag Y N

Credit Cost of Goods Sold by:

Line Item Y N

Revenue Code Y N

Customer Code Y N

User Override Y N

Supports Financing Plans Y N

Cash Receipts

Credits Payments to O/S Finance Charges:

User Can Override Y N

Supports Variable Payment Terms:

Fixed Y N

Time Based Y N

User Defined Purge of Paid Invoices Y N

Debt Collection

Compounding of Finance Charges Y N

Financial Reports

Sales Analysis by:

Product Line Y A

Region Y A

Department	Y	A
Store	Y	A
Gross Profit Analysis by:		
Customer Category	Y	A
Product Line	Y	A
Region	Y	A
Department	Y	A
Store	Y	A
Payroll		
Employee Files		
Basic Employee Information:		
Job Class	Y	A
Date of Review	Y	A
Pay Periods Supported:		
10 Pay Periods Per Year	Y	N
13 Pay Periods Per Year	Y	N
Assigns Default Expense Distribution:		
Multiple Cost Accounts	Y	N
Supports Local Union Benefit Reporting	Y	A
Prevents Accrual During Unpaid Leave	Y	N
Accrues and Tracks Other Paid Leave	Y	N
Vendor Provided Tax Tables:		
Local Withholding	Y	N
Human Resource Management		
Payroll Benefits Administration	Y	N
Employee Tracking	Y	T
Time and Attendance Administration	Y	N
Payroll/Benefits Budgeting	Y	N
Imaging/Employee Photos	Y	T
Canadian Payroll Processing		
Supports Registered Retirement Programs	Y	N
Vendor Provided Canadian Tax Tables:		
Federal Income Tax	Y	N
Quebec Income Tax	Y	N
CPP	Y	N
QPP	Y	N
EI	Y	N
Quebec Health Insurance	Y	N
Canadian Payroll Reporting:		
Prints T4's	Y	N
Prints T4A's	Y	N
Prints Releve1's	Y	N
Remittance Report	Y	N
Record of Employment	Y	N
Receiver General Summary Report	Y	N
RSP Contributions Report	Y	N
Data Input and Cost Distribution		
System Prepared Worksheet	Y	R
Assigns Employer Taxes to Multiple Destinations	Y	N
Payroll Check Writing		
Print Checks by:		
Department	Y	N
Financial Reports		
Departmental Payroll Report	Y	N
User Defined W2	Y	N
Inventory		
Inventory Master File		
Item File Supports Item Picture	Y	N
Identify Customer(s) from Serial/Lot Number	Y	R

Supports Bar Code Tracking:		
Material Receipt	Y	T
Inventory Stock Count	Y	T
Shipping Weight	Y	A
Inventory Costing Method:		
LIFO	Y	N
FIFO	Y	N
Weighted Average	Y	N
Normal Vendor:		
Converts Item Number to Vendor Number	Y	N
Last Purchase Date	Y	R
Last Unit Cost	Y	R
Alternate Vendors	Y	N
Copy Vendor Information for New Items	Y	N
Sales Tax Rate	Y	N
Excise Tax Rate	Y	A
Pricing Conventions:		
Blanket Discount	Y	N
Item Volume Discount	Y	N
Other Customer Contract Options:		
Copy Existing Rate Table	Y	N
Reorder Conventions:		
Automatic	Y	T
Minimum Stock Level	Y	T
Maximum Stock Level	Y	T
Prevents Unauthorized Alteration of Records	Y	T
Inventory Control/Assembly Systems		
Supports Multiple Warehouses	Y	N
Multiple Units of Measure for Same Item	Y	N
Supports Kits/Bill of Materials:		
Calculates Yield for Whole Bill	Y	N
Calculates Yield for Individual Components	Y	N
Bill of Materials Includes:		
Scrap Factors	Y	N
Shrinkage	Y	N
Maintains Detailed Costs at Component Level	Y	N
Copy Existing BOM to New Bill of Materials:		
Copy Specific Sub-Assemblies	Y	N
Supports Template Bills of Materials	Y	N
Supports Phantom Bills for What If Analysis	Y	N
Supports Sub Assembly Tracking and Assembly	Y	T
Supports Kit Disassembly	Y	T
Supports Warehouse Transfers:		
Supports Menu Functions for Transfers	Y	N
Data Input and Cost Distribution		
Price Change Conventions:		
Entire Customer Table	Y	N
Product Line	Y	N
Define Percentage Margin Required	Y	N
Set Effective Date for Price Changes	Y	N
Set Contract Dates for Specific Customers	Y	N
Time Based Discount Pricing	Y	N
Supports Contract Shipments	Y	N
Supports Bar Code Readers	Y	N
Freezes Inventory While Taking a Physical Count	Y	N
Receiving Activities		
Supports Receiving Activities for:		
Office Supplies	Y	N
Fixed Assets	Y	N
Sub Assemblies to be Placed into Stock	Y	N

Finished Goods to be Place into Stock	Y	N
Transfers From Another Warehouse	Y	N
Customer Returns (to be Resold)	Y	N
Supports Input During Receipt:		
User's Lot Numbers	Y	N
Unit of Measure Conversions:		
Purchase to Stocking	Y	N
Multiple Stocking Units of Measure	Y	N
Stocking to Selling	Y	N
Unlimited Note Field to Explain Material Rejections	Y	N
Stock Return Creates Automatic Debit Transaction	Y	N
Stop Payment on Purchase	Y	N
Automatic Shipping Orders for Back Ordered Items	Y	N
Shipping/Withdrawal Activities		
Specifies Serial Number Items to be Shipped	Y	N
Prints Shipping/Withdrawal Documents:		
Shipping Labels	Y	N
Financial Reports		
On-Line Query Functions:		
By Warehouse	Y	N
Quick Item Snapshot:		
Last 12 Months Sales Displayed Graphically	Y	R
Average Cost	Y	R
Inventory Activity Report:		
By Product Class	Y	N
Bill of Materials Reports:		
Indented	Y	N
Where Used Report:		
Component	Y	N
Tracks Profits by Salesperson	Y	R
Customer Contract Price List	Y	N
Job/Project Costing		
Job Initiation		
Supports Job/Project Types for:		
Legal	Y	N
Job Types Supported:		
Multi-Year Project (No WIP)	Y	N
Billing Formats Supported:		
Mixed Fixed Fee / Time & Expense	Y	N
Bill to Functions Supported:		
Separate Work for and Bill to Addresses	Y	N
Bill to Related Client Number	Y	N
Bill to Unrelated Third Party	Y	N
Tracks Costs for:		
Indirect Labor	Y	N
Indirect Material	Y	N
General Overhead Costs	Y	N
Data Input and Cost Distribution		
Supports Terminals in the Field	Y	T
Data Input Method:		
Both	Y	N
Supports Remote Off-line Data Entry and Update	Y	N
Standard Costing	Y	N
Profit/Loss Recognized at User Discretion	Y	N
User Defined Labor Burden:		
Percentage of Direct Labor Cost	Y	N
Job Control		
Job Tracking Functions Supported:		
Supports Unlimited Notes Field	Y	N
Task Start and Projected Completion Dates	Y	N

Cost Analysis and Reports

Detailed Cost by Phase and Category	Y	N
Variance Analysis	Y	N

Job Invoicing and Accounts Receivable

Post Invoices Generated in Order Entry	Y	N
Tracks Payment History	Y	N

Order Entry**General Questions**

Primarily Designed for:		
Consumer Telephone Sales	Y	N
Retail Point of Sale	Y	T
Supports Cash Drawer	Y	T
Cash Drawer Balancing	Y	T
Calculates Change Due	Y	T
Supports Payroll Timekeeping:		
Hours Plus Commission	Y	N
Salary Plus Commission	Y	N
Supports Bar Code Reader	Y	T
Prints Price Labels	Y	T

Order Receipt

Supports Contact Management System	Y	T
Internet Commerce Options:		
Business to Business Commerce	Y	T
Business to Consumer Commerce	Y	T
After-the-Fact Order Processing	Y	T
Allows 24x7 Access Even if Back Office System Down	Y	T
Display General Catalogue	Y	T
Display Customer Specific Catalogue	Y	T
Display Customer Specific Pricing	Y	T
Secure Credit Card Processing	Y	T
Order Acknowledgment	Y	T
Advance Ship Notice	Y	N
Update Field Sales Orders via:		
Batch Update After-the-Fact	Y	N
On-Line Internet Access	Y	N
Assigns New Account Numbers	Y	N
Customer Lookup Options Supported:		
User Defined Customer Short Name	Y	N
Workbench Includes Buttons to Launch:		
Margin Analysis Application	Y	N
Item Availability Detailed Analysis	Y	N
Displays Item Picture	Y	N
Supports Multiple Classes of Sales:		
Layaway	Y	N
Automatically Transmit Quotation Electronically:		
FAX Transmission	Y	N
E-Mail Transmission	Y	N
Duplicate Others Customers' Orders	Y	N
Supports Special Customer Requirements	Y	N
Maintains Standing Orders	Y	N
Retention of Repeat Orders	Y	N
Overdue Account Flag	Y	N
Holds Order Until Credit Acceptable	Y	N
Segregates Drop Shipments by Location	Y	N
Displays Best Price Calculations	Y	N
Displays Quantity Price Breaks	Y	N
Price Discounts Based on:		
Item Quantity	Y	N
Order Quantity	Y	N
Group Items Into Categories	Y	N

Supports Margin Analysis:		
Displays Percentage Margin	Y	N
Displays Expected Arrival Date	Y	N
Displays Alternate Items	Y	N
Listing of Alternate Warehouse Locations	Y	N
Creates Automatic Back Orders	Y	N
Input Cost of Sales for Non-Inventory Items	Y	N
Sales Tax Calculation Based on:		
Multiple Tax Levels Per Ship-to	Y	N
Order Tracking		
Supports Orders Tracking Application	Y	N
Displays Order Information:		
Special Requirements and Notes	Y	N
Back Order Information/Status	Y	N
Order Tracking Notes	Y	N
Track Open Order Status:		
Customer Purchase Order Number	Y	N
Internet Order Status Query by:		
Customers	Y	N
Sales Representatives	Y	N
Tracks Status of Back Orders	Y	N
Shipping		
Supports Shipping From Multiple Warehouses	Y	N
Consolidates Pick Tickets by:		
Item	Y	N
Invoicing		
Delay Invoicing Until All Items Have Been Shipped	Y	N
Prints Multiple Line Part Descriptions	Y	N
Prints Credit Card Number and Authorization	Y	N
Applies Customer Deposit to Invoice	Y	N
Reports		
Daily Order Analysis:		
Back Orders	Y	N
Cash Receipts Analysis:		
Returns and Discounts	Y	N
Customer Credit Limit Warning	Y	R
Sales History Report Sorted by:		
Invoice Number	Y	R
Warehouse	Y	N
Sales History Report Options:		
Last Twelve Months in Separate Columns	Y	R
Actual vs Budget: Corporate	Y	N
Graphical Presentation	Y	R
Salesperson Performance Analysis:		
Summary of All Salespeople	Y	R
Comparison of Salespeople	Y	R
Budgeting		
General Budgeting Module		
Integrates With Third Party Budgeting System	Y	N
Supports Budget Roll Up System	Y	N
Supports Multiple Year Budgets	Y	N
Review Process		
Past Budgets and Results Segregated	Y	R
Construction of New Budget		
Isolates and Compares Each Line Item	Y	R
Comparison Data Presented Graphically	Y	R
Supports Spreadsheet Budgets:		
Vendor Provides Full Instructions	Y	N
General Questions		

Pre Sale Information

Client Operating System:		
Windows NT 4.0	Y	N
Windows NT 5.0	Y	N
Server Operating System:		
MS Windows NT 4.0	Y	N
MS Windows NT 5.0	Y	N
Novell NetWare	Y	N
Databases Supported:		
Pervasive.SQL	Y	N
Programming Language:		
Cobol	Y	N
Object Oriented Language	Y	N
Supports Web-Enabled Employee Facing Applications:		
Core Accounting Applications	Y	N
Order Entry	Y	N
Order Status Query	Y	N
Microsoft Compliance:		
ODBC Compliant	Y	N
OLE 2/ActiveX Compliant	Y	N
Functions Supported/Required:		
Multi-Currency Accounting	Y	N
Job Costing: Manufacturing	Y	N
Document/Image Management	Y	N
Inter/Intranet Functions Supported:		
Business to Consumer Commerce	Y	T
Business to Business Commerce	Y	T
Automatic Credit Card Validation	Y	T
Order Acknowledgment	Y	N
Order Status Query	Y	N
Advance Ship Notice	Y	N
Remote Data Entry	Y	N
Supports Multi-Currency Transactions:		
Full FASB 52 Compliance	Y	N
Accounts Receivable	Y	N
Accounts Payable	Y	N
Inventory	Y	N
General Ledger	Y	N
Supports Canadian Tax Reporting:		
Payroll	Y	N
Accounts Receivable & Billing	Y	N
Features Disk/CD	Y	N

Purchase and Installation

Copy Master Files From Existing Company	Y	N
Input Customer Balances:		
Balance Forward Only	Y	N
Input Vendor Balances:		
Balance Forward Only	Y	N

Control and Audit Functions

Password Security:		
Data Input Fields	Y	N

General Operational Questions

Supports Unlimited Note Fields for:		
General Ledger Accounts	Y	N
Other Transactions	Y	N
File Recovery Utility	Y	N
Transaction Rollback After Crash	Y	N
System Integrity Check	Y	N
Hot Key Combinations	Y	N
Help Screen Indexed to Manual	Y	N

Create User-Specific Menus	Y	N
User Specific Menu Includes:		
Processes	Y	N
Modify Field Names	Y	N
Search Range of Account Numbers	Y	N
Prompts User to Verify Input:		
Each Screen	Y	N
Supports Automatic Alert Triggers	Y	N
Supports Exception Management System:		
User Defined Target Values	Y	R
User Defined Dollar Trigger	Y	R
Automatic Notification of Named Individual	Y	N
E-mail Notification Only	Y	N

Reports

Report Queuing	Y	N
Credit Terms Noted on Reports	Y	R
Third Party Report Writers Supported:		
F9	Y	N
Supports Report Libraries	Y	N
Calculate/Display Business Metrics:		
User Defined Indicators	Y	N
Information Displayed on Single/Linked Screen	Y	N
Enterprise Metrics	Y	N
Automatically Refreshed	Y	N
Business Metrics Delivery Options:		
Dashboards	Y	N
Metrics Refreshed Automatically	Y	N

VAR/Reseller Channel

Sales Organization:		
VAR/Reseller Channel Only	Y	N
Reseller Education Opportunities:		
Web-Based Training	Y	N
Internet Newsletter	Y	N
Internet Chat Rooms with Other Resellers	Y	N
Internet Listing of Channel Members	Y	N
Resellers Can Access/Download:		
Business Plan Templates	Y	N
Marketing Campaign Templates	Y	N
PowerPoint Presentations	Y	N
Sales Scripts	Y	N
Sample Letters	Y	N

Industry Specific Modules

Manufacturing: Make-to-Order (Job Shop)	Y	T
Manufacturing: Make-to-Stock	Y	T

Legend - Presented below is legend for the report.

Y - Yes, the product provides this feature right out of the box

N - No, the product does not provide this feature

A - This feature can be achieved easily by using an Added Field

C - This feature can be achieved easily by customizing the product

T - This feature can be achieved by purchasing a third party add-on application

F - This feature is expected to be added in the near future - usually the next release

M - This feature can be achieved by modifying the product's source code

R - This report can be created easily using the product's report writer